




China Distributed PV Power Generation Policy and Business Model

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Contents

-  1 China Distributed PV Policy
-  2 China Distributed PV Business Model
-  3 Distributed Generation Market Transaction

China Distributed PV Policy

Top-level Design—— Renewable Energy Law

Incentive Policy

Subsidy Mechanism

Indemnificatory Policy

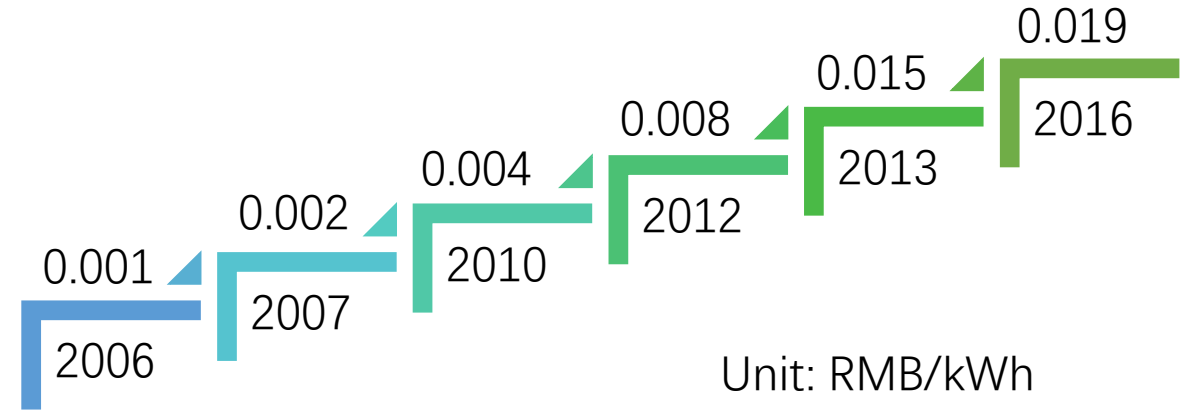
Guaranteeing the purchasing of electricity generated by using renewable energy resources in full amount.

China Distributed PV Policy

Subsidy Mechanism

Capital Source: Renewable energy price surcharge

Subsidy Model



2009

Initial Investment Subsidy

50% of total investment in PV power generation system and its supporting power transmission projects

70% of total investment in independent PV system in Remote area

2013

Electricity Price subsidy

Parts of Income

Self-use Electricity	Avoided Retail Price
Excess generation	Local Desulphurization Coal-fired Electricity Price
Subsidy	0.42RMB/kWh(2013-2017) 0.37RMB/kWh(2018.1.1-)

Indemnificatory Policy

Feed-in Law

- Implement the system of guaranteeing the purchasing of electricity generated by using renewable energy in full amount
- Introduce scheduling methods for energy-saving generation

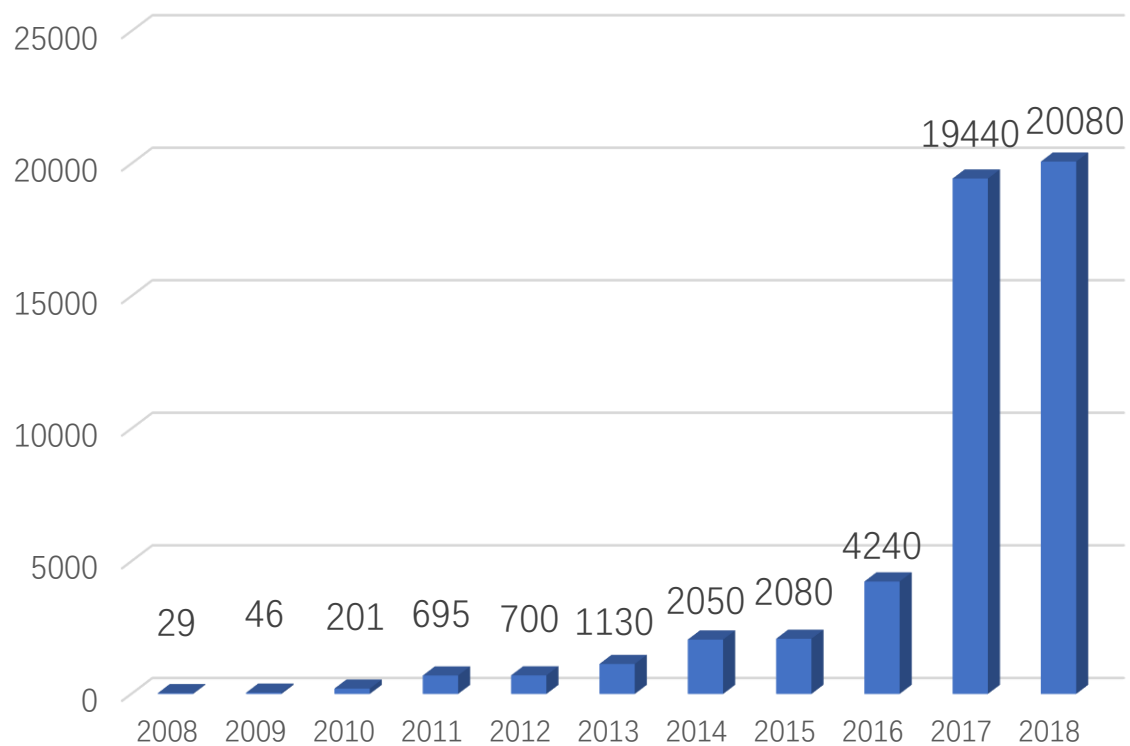
Settlement

		Payer	Settlement Interval
Self-use Electricity	Retail Price	Power Consumer	According to contract
To-grid Electricity	Local Desulphurization Coal-fired Electricity Price	Grid	Monthly
Subsidy	0.42RMB/kWh(2013-2017) 0.37RMB/kWh(2018.1.1-)	Special Funds (Advance by Grid)	Monthly

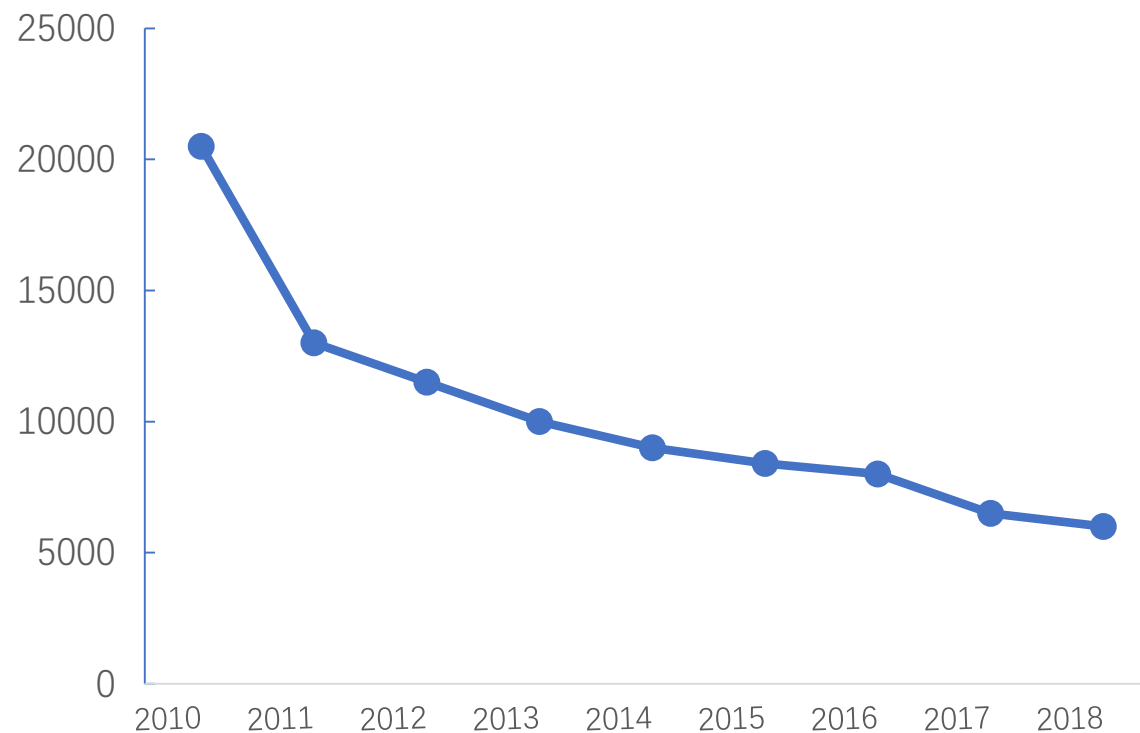
China Distributed PV Policy

Achievement of Policy

New installed Capacity(MW)

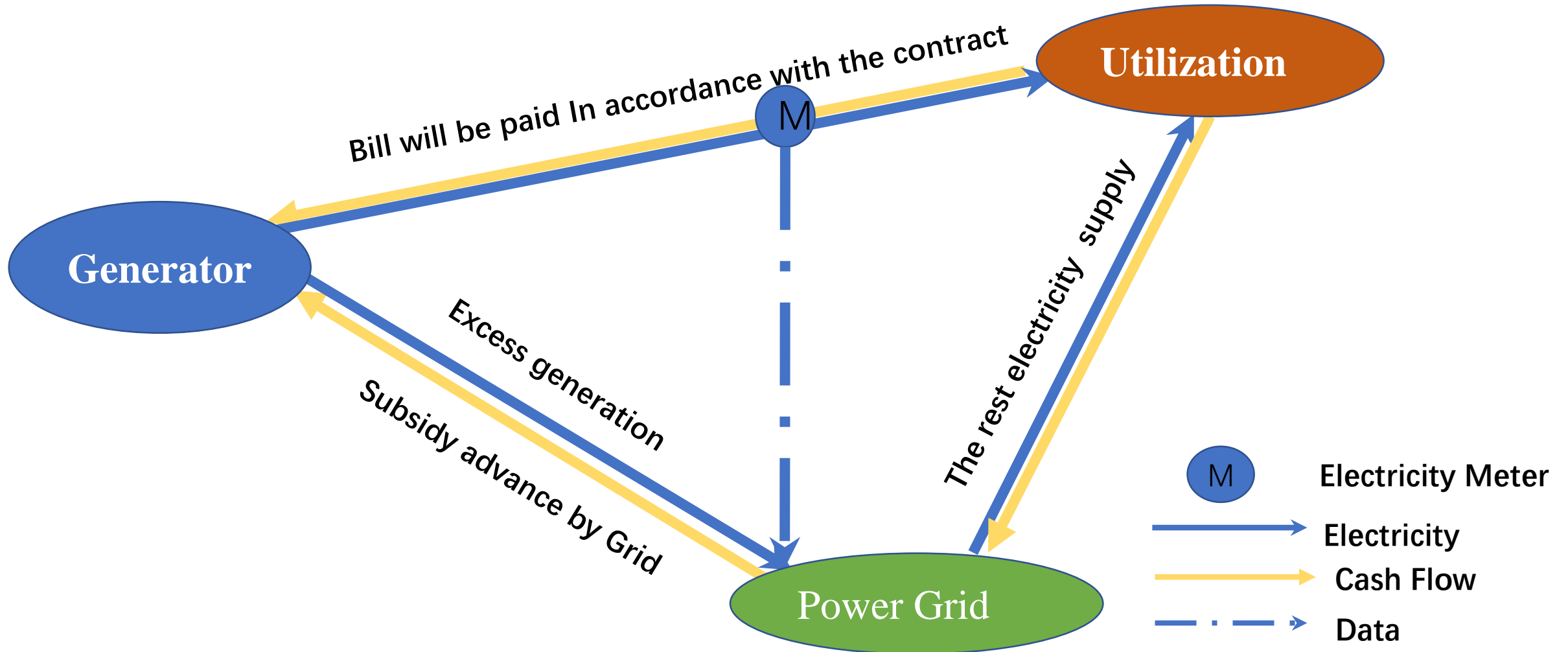


Unit System Cost(RMB/kW)

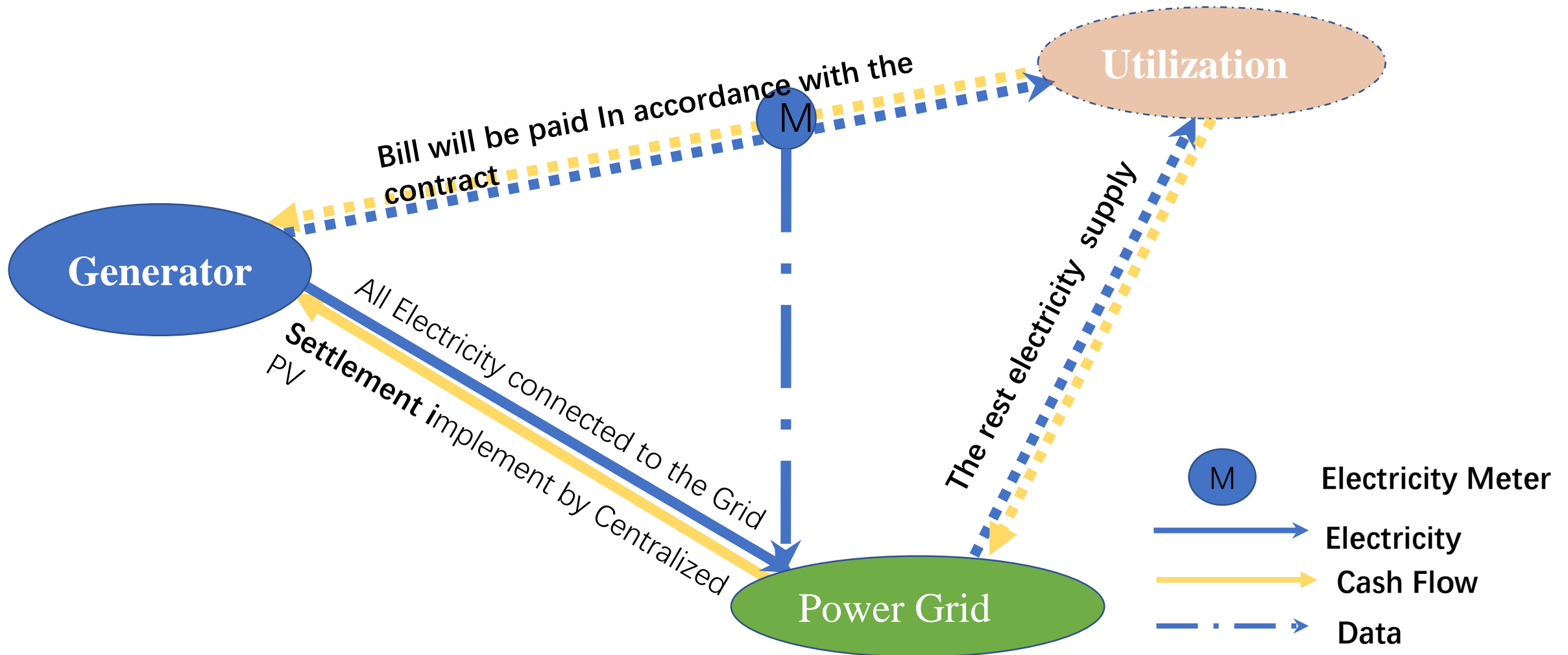


PV Unit System Cost in China 2010-

China Distributed PV Business Model

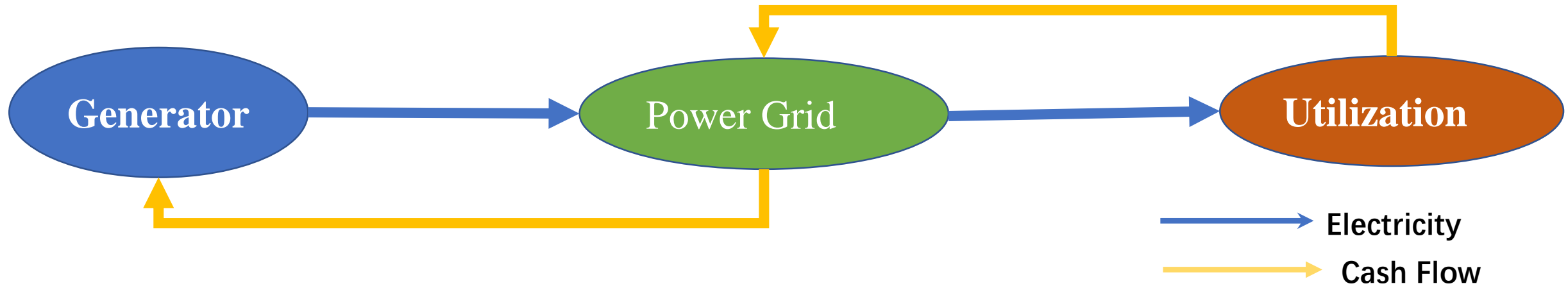


China Distributed PV Business Model



Distributed Generation Market Transaction

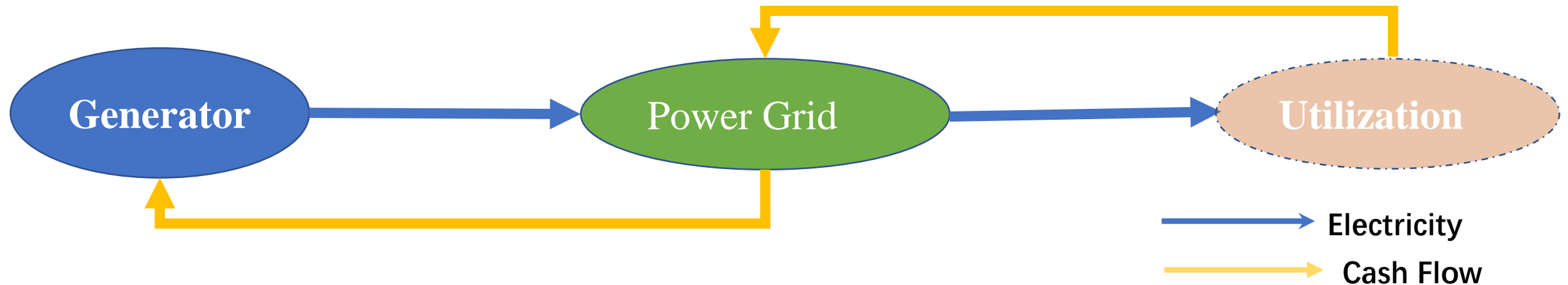
M1: Direct dealing with Utilization



- ◆ Tripartite contract
- ◆ The Power Grid provides power transmission related services.
- ◆ The Power Grid is responsible for settling accounts with the other two parties and advancing the subsidy.
- ◆ The Power Grid charges the wheeling cost

Distributed Generation Market Transaction

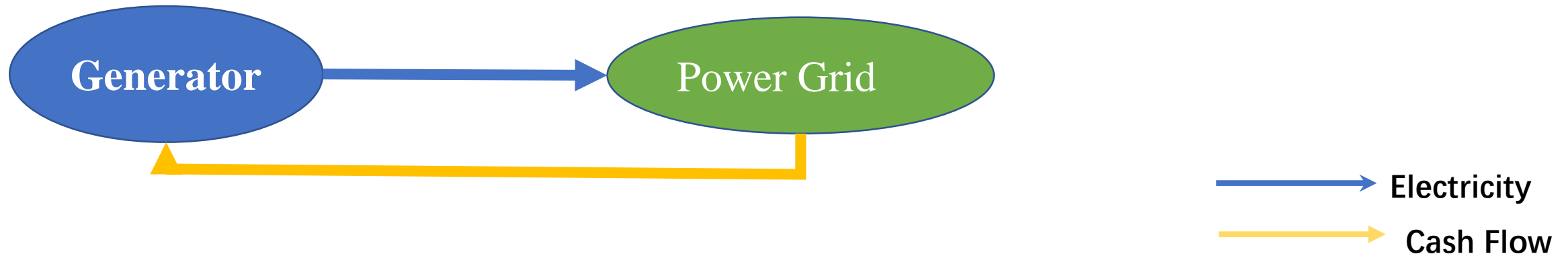
M2: Entrust the power grid to sell electricity



- ◆ Utilization is uncertain
- ◆ Generator and Utilization sign contracts with the power grid respectively.
- ◆ The Power Grid provides power transmission related services and matchmaking trading
- ◆ The Power Grid is responsible for settling accounts with the other two parties and advancing the subsidy.
- ◆ The Power Grid charges the wheeling cost

Distributed Generation Market Transaction

M3: Power Grid Acquisition



- ◆ Implement by the project with all Electricity connected to the Grid

Distributed Generation Market Transaction

Other provisions for the PV project participate the distributed generation market transaction

- ◆ Subsidy reduce at least 10% with the capacity less than 20MW, reduce at least 20% with the capacity between 20MW to 50MW
- ◆ No subsidy demand, no annual scale index limit
- ◆ Grid-connected voltage level

Lower than 35kV

Capacity Less than 20MW per Project

Distributed Power Generation

Higher than 35kV

Capacity between 20MW to 50MW

Thank you!

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