Annex 2. Summary of Good Practices and Problems in Improved Stoves Programs

A2.1 The improved stoves projects in Guatemala have included good practices that should be drawn on and taken into account in the implementation of a national improved-stove program, as well as weaknesses that should be avoided or addressed. Both the good practices and the weaknesses of the projects are synthesized below in this Annex.

Good Practices from the Three Case Studies

A2.2 Good practices in the projects include the use of methodologies that promote community participation and local capacity building with a focus on women, participation of actual users in the design of the stoves, and commitment by people from the community to help build the stoves.

A2.3 Because of the multiethnic, multicultural, and multilingual nature of Guatemala, the tendency of the projects to focus on defined geographic areas allowed them to do more intensive work with groups of people who had similar ethnic and cultural backgrounds. Also, hiring staff from the project area facilitated the management of local resources for implementing the projects, improved communications between the project and the communities, and strengthened support and training acitivities.

A2.4 Using stove models that incorporate ergonomic and safety considerations, that are functional for cooking food, and that provide economic and health benefits also contributed to the users embracing the new technology.

A2.5 Having the users pay part of the stove's cost (the share covered by users was about 40% in the Tezulutla'n Project, 30% in Intervida, and 10% in the FIS program) contributes to reducing their dependence on social assistance projects.

	PROJECT				
ASPECT	TEZULUTLA'N	FIS	INTERVIDA		
INSTITUTIONAL	Family focus Participation of women and the family in design and construction of the stove Collective responsibility for the stove Gender focus Reducing dependency on the NGO (contributing 45%	Implementation capacity Job creation (private Guatemalan firms) National scope (Departmental Offices) Participation of local population Identifying community priorities through participatory	Participation of local population Decentralized implementation units Joint NGO-community effort (contributing 30% of the stove's value)		

Table A2.1. Positive Aspects of the Improves Stoves Project Case Studies

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	toward the cost of the stove) Local capacity supports the sustainability of the project Participation by local population	practices Evolution toward greater community participation.	
TECHNICAL	Use of materials available locally Ergonomic criteria used in design Safety criteria used in design Wood-saving design	Wood-saving design Durable materials Replicable	Wood-saving design Durable materials
FINANCING	Participation of users in paying for the stove (45%)	Participation of users in covering part of the stove's cost (10%)	Participation of users in covering part of the stove's cost (30%)
COMMERCIALIZ ATION	Marketing of the stove in local hardware stores Support to local artisans		

Weaknesses Found in the Case Studies

A2.6 The projects' lack of systematic community feedback, monitoring, and evaluation, the absence of research and technological development, and the poor quality of some of the stoves were obstacles to making improvements to the stove models and prevented the users from have more and better options.

A2.7 In addition, the high subsidies provided for the stoves and the lack of a direct relationship between vendors and users caused market distortions, elevated prices, and failed to develop the commercial structures necessary for the projects to be sustainable.

A2.8 There was also a lack of technical assistance to support modifications and innovations to the stove models, which would allow costs to be reduced and more effective and efficient models to be developed. This can be done by conducting trials, certifying quality, consulting with stove users, and training stove builders.

	PROJECT					
ASPECT	TEZULUTLAN	FIS	INTERVIDA			
INSTITUTIONAL	 Lack of monitoring during construction Lack of project evaluation Project is not self-sustaining 	 Lack of integration of the project team Centralization of decisionmaking power Lack of feedback No research of technological development work No participation by users in designing the stove No gender focus Not a self-sustaining PROJECT 	 No research or technological development work No participation by users in designing the stove No gender focus Lack of PROJECT evaluation Project is not self- sustaining 			

Table A2.2 Weaknesses of the Improved Stoves Project Case Studies

TECHNICAL	 Users have little access to some stove components Difficulty transporting the clay chimneys (fragile) Lack of standardization in stove components that affect efficiency 	 Poor construction quality 	 Poor construction quality
FINANCING	 Dependence on international donations Subsidy of some components of the stove, plancha, chimney, bricks, transportation (55%) 	 Dependence on international aid Subsidy for everything except local materials and unskilled labor (90%) 	 Dependence on international aid from the sponsors Subsidy for bricks, plancha, chimney, and transportation (70%)
COMMERCIALIZ ATION	 No structures created for commercializing the stove (currently only certain parts of the stove are sold in the municipal seats) 	 There is commercialization only at the PROJECT-builder level (dependence on the programs) No structures created for commercializing the stove (currently only certain parts of the stove are sold in municipal seats) 	 There is commercialization only at the PROJECT-builder level (dependence on the programs) No structures created for commercializing the stove (currently only certain parts of the stove are sold in municipal seats)

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	Sample size	14	10	17	18	7	21	87
	Total number of stoves	41	28	74	50	28	65	286
-	Year stove was built	1998	1999	2000	2000	2001	2001	AL
	Project	Intervida	FIS	Tezulutla'n	Intervida	Tezulutla'n	FIS	TOT
	Community	San Antonio	Los Achiotes	Quiaté	Cantel	Pahoj	Los González	

Table A2.3 Comparisons of Stove Issues for Six Villages in Three Improved Stove Projects

Source: Estudio de Evaluación de Programas de Estufas Mejoradas en Guatemala, September 2002. * Of all the stoves sampled only one, in Los Achiotes, was not working. ** The additional features suggested by users are: an oven, a space to store firewood, a clay comal, and a <mark>water heater</mark>. *** The replacements or modifications made were not always due to failed components.