

GE Energy

Wind Turbine Overview

World Bank

March 13, 2012

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Senior Sales Manager



imagination at work

GE Energy



GE's portfolio ... structured for growth

- 6 businesses operating in more than 100 countries ... 125+ years
- >300,000 employees worldwide
- 2010 revenue ~\$150B

2010 Rev.	Energy	Aviation	Healthcare	Transportation	GE Capital	Home & Business Solutions
	\$37.5B	\$17.6B	\$16.9B	\$3.4B	\$47.0B	\$8.6B
						
	Power & Water Energy Management Oil & Gas	Commercial Military Service Avionics/Systems	Healthcare Systems Life Sciences Healthcare IT Molecular Diagnostics	Locomotives Services Propulsion Systems	Commercial Consumer Real Estate GECAS EFS	Appliances Lighting Intelligent Platforms



GE Energy

25% of GE revenue

Technology partner for customers



Oil & Gas

- Drilling & Surface
- Global Services
- Measurement & Control
- PII Pipeline Solutions
- Subsea Systems
- Turbomachinery



Power & Water

- Aeroderivative Gas Engines
- Gas Engines
- Nuclear Energy
- Power Generation Services
- Renewable Energy
- Thermal Products
- Water & Process Technologies



Energy Management

- Digital Energy
- Industrial Solutions
- Converteam

Energy is a global scale business



Diverse energy solutions



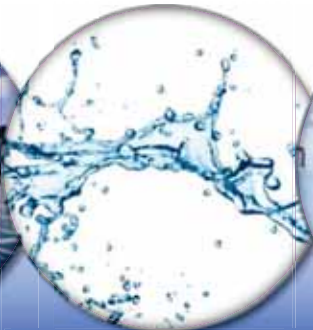
Gas



Renewables



Water Technologies



Smart Grid



Distributed Power



Electrification



Asset Health



Enhanced Oil Recovery



Subsea Systems

GE Power & Water

Part of GE's \$38B energy business



Gas Turbines



Steam



Biogas



Wind

Solar

Renewable Energy



Nuclear



Cleaner Coal



Water

Renewables – building on power generation technology & expertise

GE's winning renewable portfolio

Wind



1.5 MW series

1.6-100 World's most efficient turbine

2.5 MW series

2.75-103 World's largest wind farms

Offshore 4 MW series

4.1-113 World's highest output shallow water design

Solar



Panels

Thin film record efficiencies

Power electronics

1MW Inverter 15,000 running in wind

Solar power plant

1MW block scalable, reliable, cost effective

Services



Upgrades, O&M, FSA

Full breadth of customer solutions & parts

Remote operations

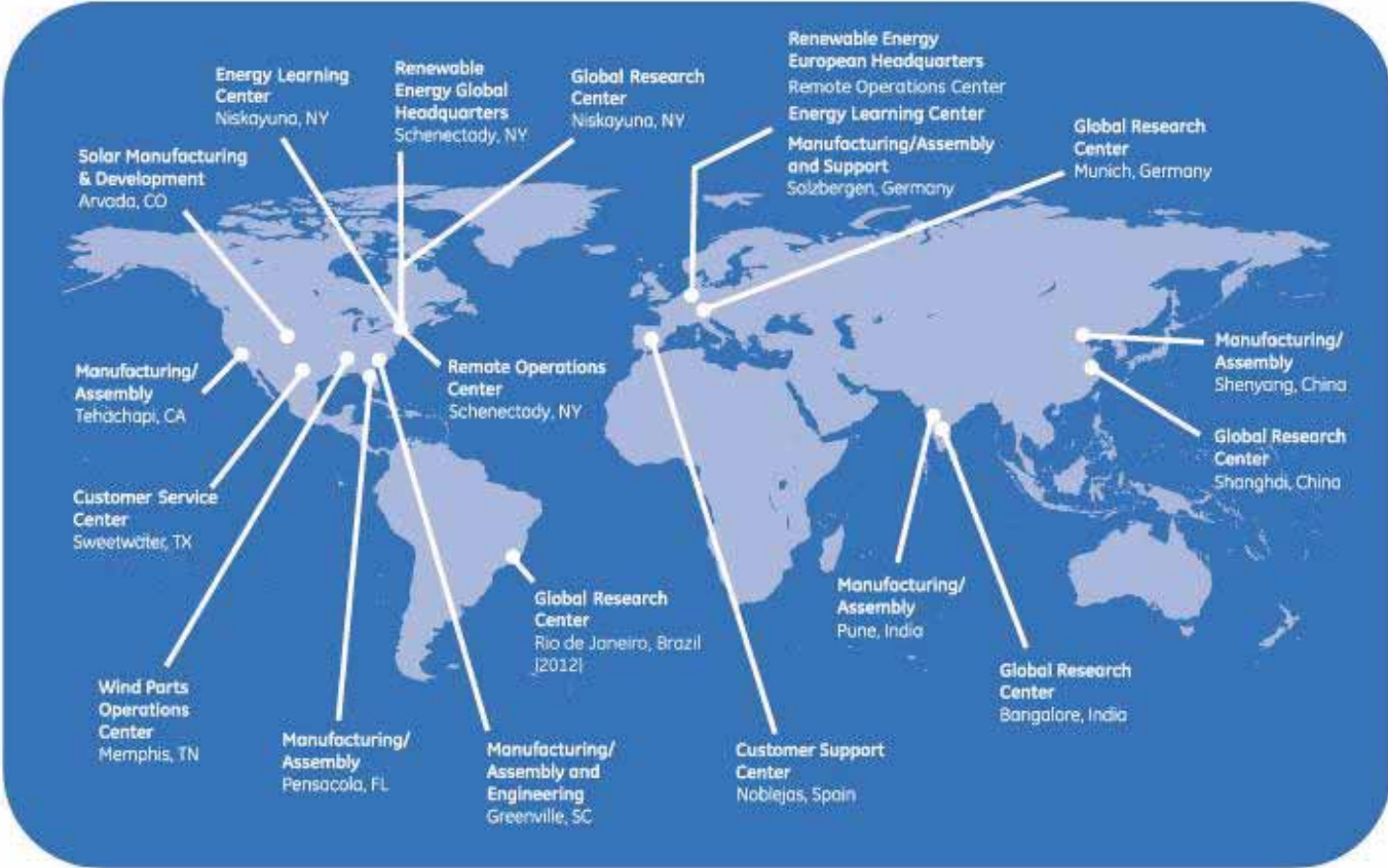
Advanced diagnostics & technical support

Availability

Best running fleet 98%+

Delivering the lowest cost of energy solutions
with the best products and services

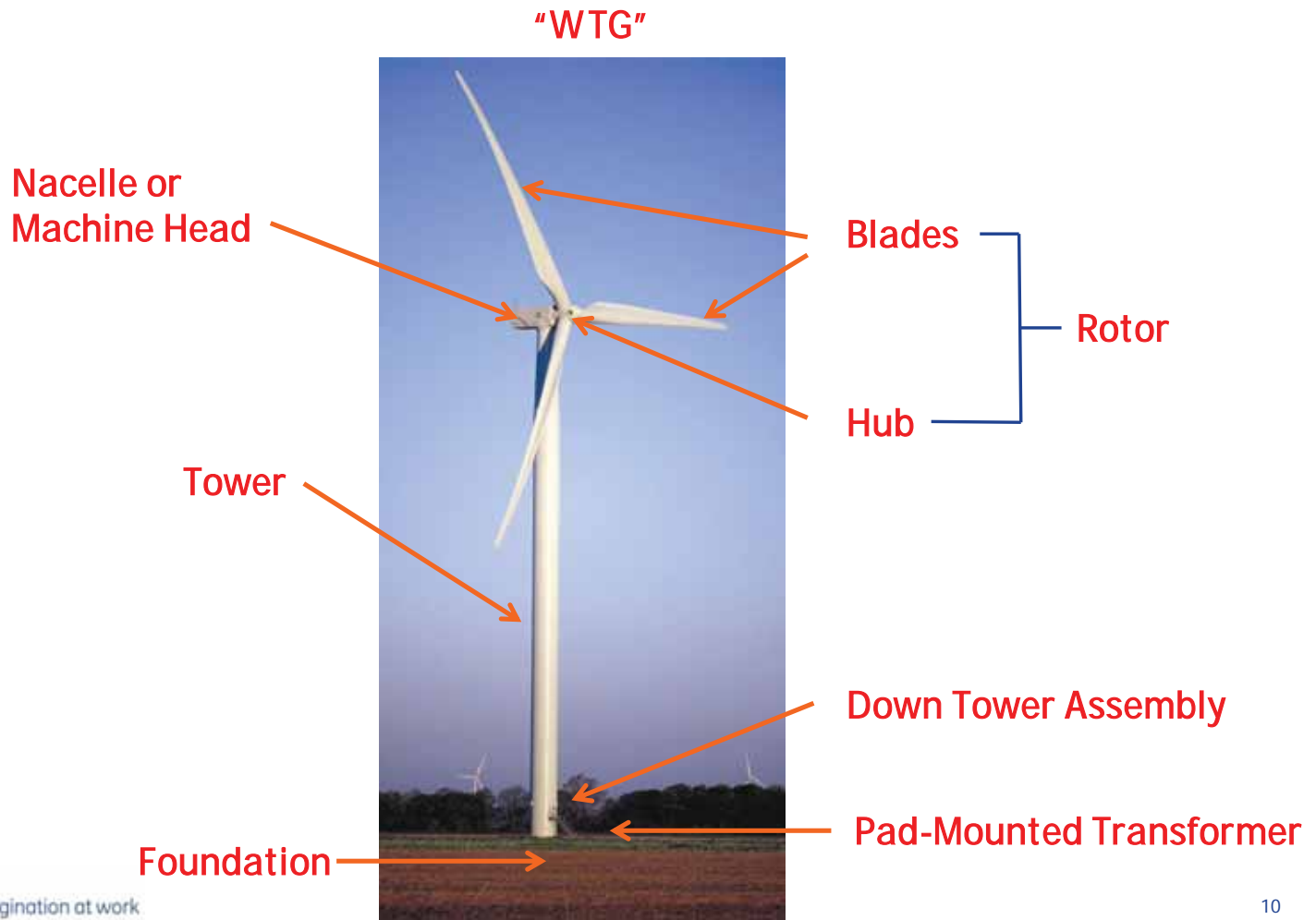
GE Renewables Global Locations



Wind Turbine Basics



The Wind Turbine



Wind Project Variables

Wind Speed

PPA Rate

Turbine Selection

Financing

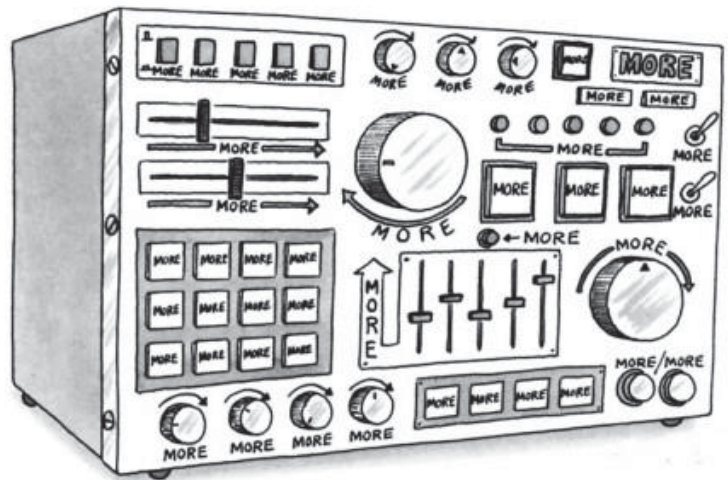
Available land/scale

Community Support

Environment

Political Landscape

Interconnect/Transmission



Good Wind

Speed

Strong >8.0 m/s

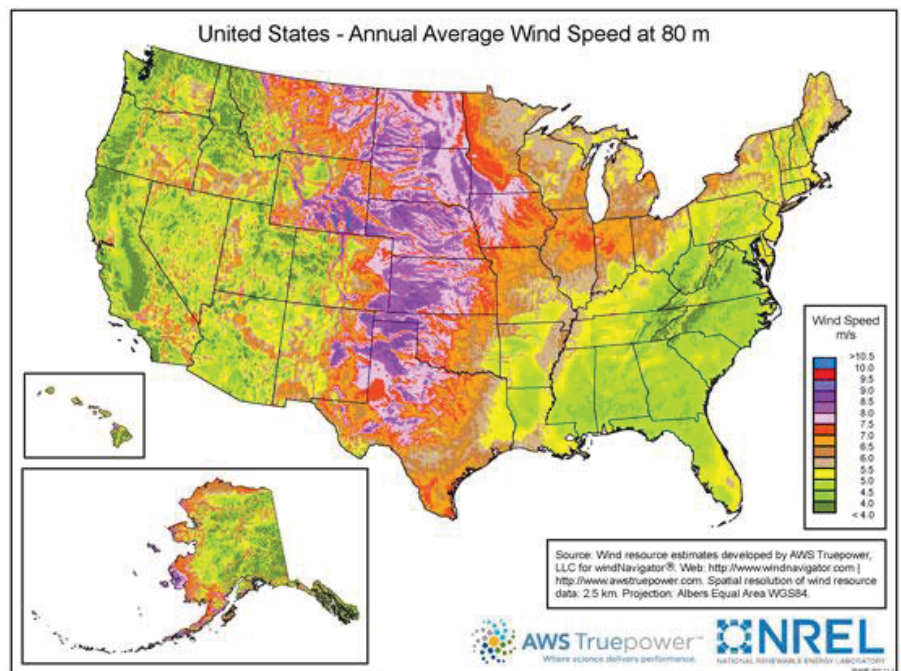
Decent 7.0-8.0 m/s

Weak <7.0 m/s

Uni-directional

Low Turbulence

Well-defined



GE Wind Energy



GE Wind Energy

Most efficient, reliable wind turbine fleet

- \$30B GE revenue since '03
- 17,000+ units ... 27GW+
- 98%+ availability ... ↑15%

GE Onshore Product strategy

- Portfolio flexibility ... value where you need it
- Evolutionary development strategy ... world's best running fleet
- Continual investment ... focused on increasing customer value

~\$2B invested to date for product evolution

GE's Installed Wind Fleet

USA

(12,081 units/18,124 MW)

Europe + Turkey –

16 Countries

(3,055 units/5,094 MW)

China

(747 units/1,121 MW)

Canada

(936 units/1,411 MW)

Japan

(290 units/478 MW)



17,000+ WTGs, 27GW+ installed ... 22 countries

Evolution of GE Wind Products



GE Wind Products	'02	'11	
AEP (GWh/yr)*	6.0	11.6	+94%
Capacity Factor (%)*	45	60	+16%
Availability (%)	85	98	+15%
(* @8.5m/s AMWS)			

GE Wind Products ... Proven Performance and Reliability

1.5/1.6MW availability trends

2007-2010 1.5sle/xle
Model Year Trends

	'07	'08	'09	'10	'11 Thru 2Q
2007	95.6%	97.1%	97.6%	96.9%	97.3%
2008		97.0%	98.1%	98.0%	98.3%
2009			97.0%	98.1%	98.1%
2010				97.9%	98.1%
1.5-82.5			98.5%	98.2%	98.3%
1.6-82.5					98.3%

Improved design
Year over year

2Q 2011

Improved service, resolved top issues →

Model year: The year in which a turbine is commissioned

First 12 weeks of operation excluded

World's best running fleet defined

GE's Evolutionary product strategy



imagination at work

GE products ... greater customer value through technology

1.6-100



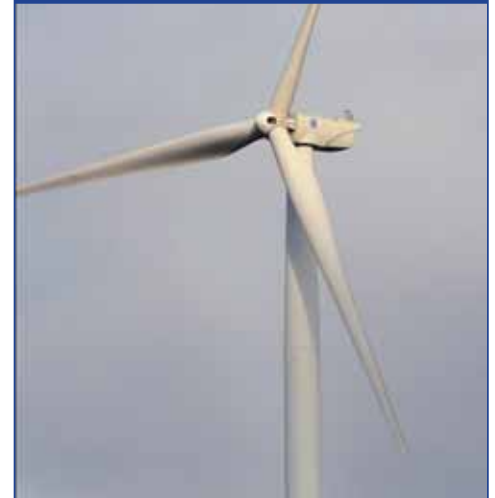
- 47% increase in swept area over the 1.6-82.5
- 19% increase in AEP @ 7.5 m/s
- Class leading performance ... 53% GCF @ 7.5 m/s

2.75-103



- 6% increase in swept area over the 2.5-100
- 9.2% increase in AEP at 8.5 m/s when compared to the 2.5-100
- Low Noise Trailing Edge - more power, less sound ... siting in sound sensitive areas at full rated power

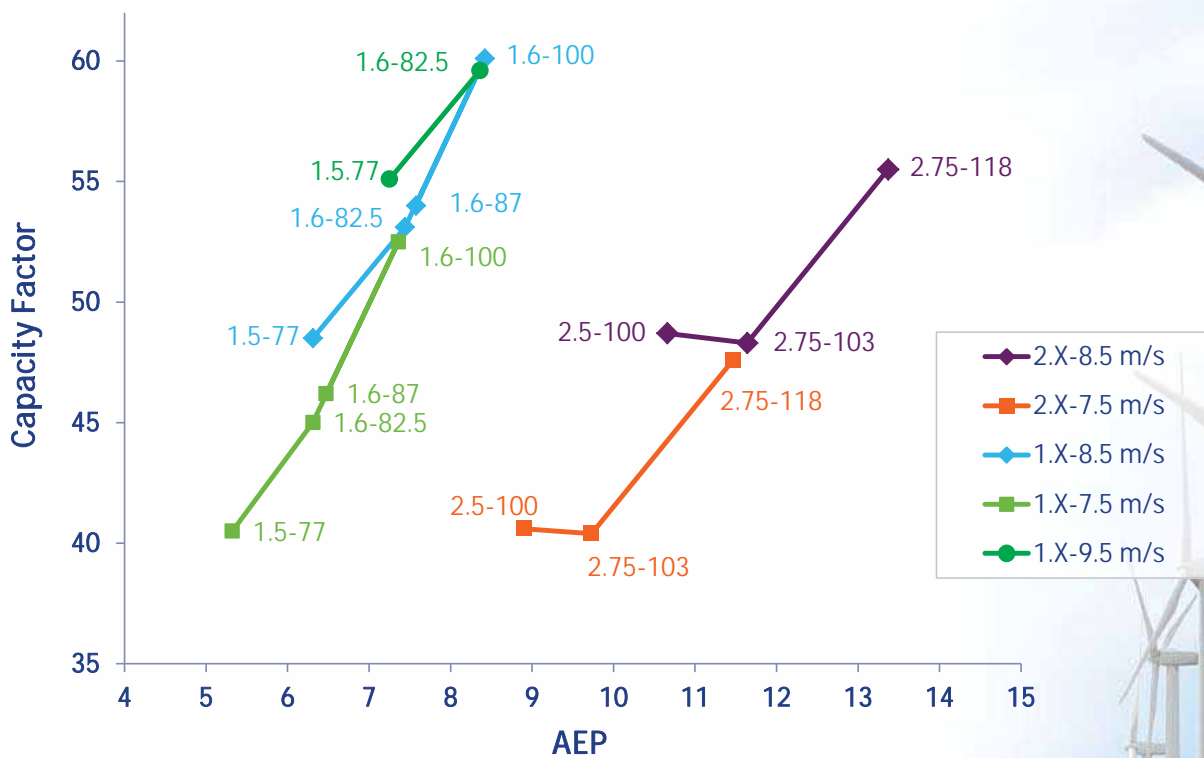
2.75-118



- 48% GCF @ 7.5 m/s
- Building on 1.5 and 2.5 series platform uprate experience
- Utilize lessons learned of 17,000+ units installed



GE Wind product offerings for land & MW constrained projects

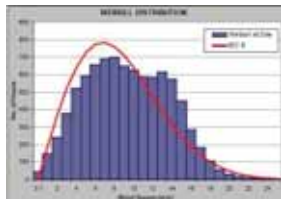


Selecting the correct WTG can increase AEP by as much as 1GW/yr = \$1MMNPV*

*based on a \$50/MWhr PPA

Mechanical Load Analysis, MLA, Inputs

1. **WIND SPEED DISTRIBUTION, K & A factor:** wind speed distribution, V_{avg}



2. **AIR DENSITY:** kg/m³

3. **Characteristic Turbulence Intensity, (CTI),** increases the mechanical loads on a wind turbine and is defined by the IEC as the mean value of the turbulence intensity plus one standard deviation.

4. **FLOW INCLINATION ANGLE:** The slope of the terrain influences the approach angle of the wind with respect to the wind turbine rotor and influences the mechanical loads

5. **EXTREME WIND CONDITIONS, V_{50} :**

The extreme wind conditions are expressed in terms of gust speeds at hub height having a recurrence period of 50 years. Gust speeds having an averaging period of 10 minutes (V_{ref}) are required for the assessment of the extreme loads.

6. **WIND SHEAR PROFILE:** The vertical variation of the wind $V(z)$ is defined using a wind shear exponent and the power law. Knowing the hub height and the wind speed at that height, the velocity at height can be determined.

7. **WIND ROSE:** wind direction

8. **TURBINE SPACING:** wake effect, optimal energy capture

Execute the MLA for optimal product fit

Wind Options
should be run on all preliminary
turbine selection

1.X platform

- 1.6-100
- 1.6-82.5
- 1.5-77



imagination at work

Model Overview

1.6-100

1.6-100 ... World's most efficient wind turbine

- Capacity factor of 60% @ 8.5 m/s
- Validation unit installed Feb 2011
 - Installation time ... same as 1.6-82.5
 - Certified power curve measurements ongoing ... validating published curve
 - Initial sound measurements in line with expectations
- Component testing
 - Blade static test complete
 - Gearbox testing started
- ADA Certification
 - Both the 1.6-82.5 & 2.5-100 are ADA certified
 - GE's ADA certification pass rate is 100%

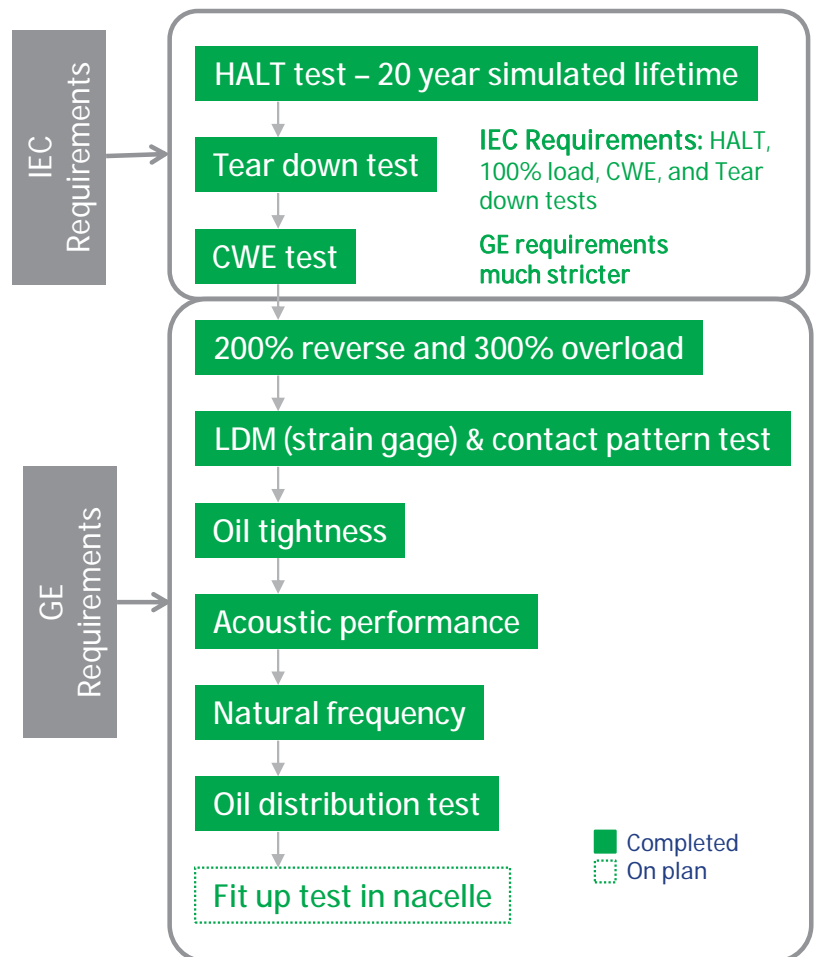
Continued evolution of the industry leader



1.6-100 Configuration Summary

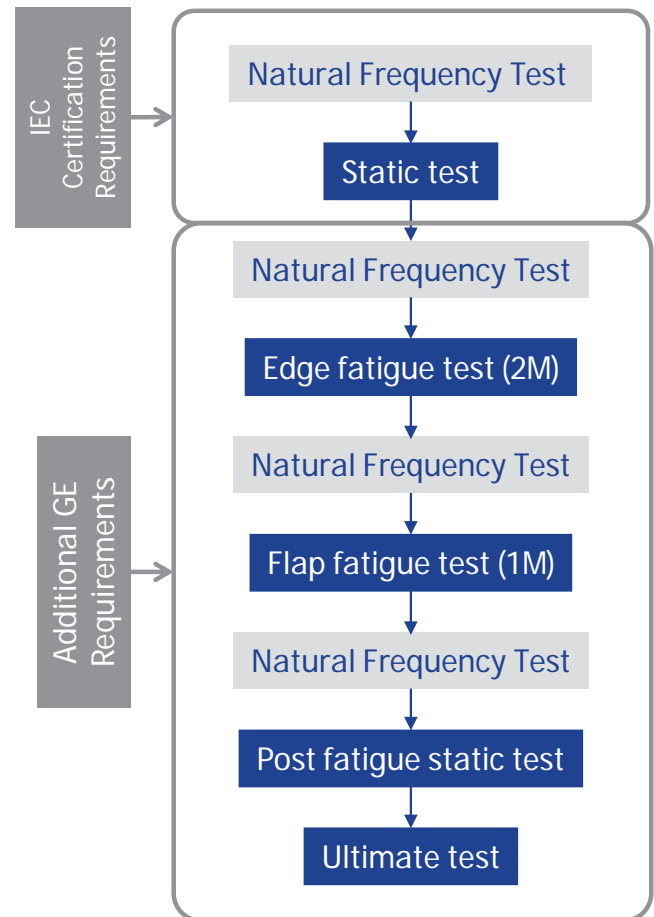
Component	Common with 1.5-series	Scaled from 1.5-series	Common with 2.5-series	Scaled from 2.5-series	Comment
Blade				✓	GE's 48.7m aerodynamics & blade mold
Controls		✓		✓	Enhanced controls technology
Pitch Bearing			✓		
Pitch Drive			✓		
Pitch System			✓		Add 690V to 400V transformer
Hub			✓		Spinner shortened
Main Shaft		✓			710mm OD main shaft vs. 600mm
Main Bearing		✓			710mm ID
Pillow Block Hsg		✓			Scaled to fit the larger rotor/main bearing
Gearbox		✓			Modifications vary by supplier
Bedplate, frame		✓			Larger casting pattern, opt. gen frame
Tower		✓			Flange mods & thicker steel for fatigue & buckling
Yaw Bearing		✓			Larger ball bearings, same outer diameter
Yaw Drive				✓	Larger bearings, output shaft, flange diameter
Generator	✓				
Power Conversion	✓				

Gearbox: testing & evaluation



Blade testing overview

- Comprehensive blade testing: static (extreme), fatigue, post fatigue static, natural frequency (NF), test to failure (Ultimate)
- Statically tested to >110% of design loads covering >70% span
- Fatigue 3M cycles (Flap: 1M, Edge: 2M) > 133% of design load...Better understanding on failure mode
- Additional intermediate NF tests to ascertain integrity
- Blades are strategically cut-up and inspected after final testing
- Completed tests demonstrate GE exceeds GL and IEC requirements



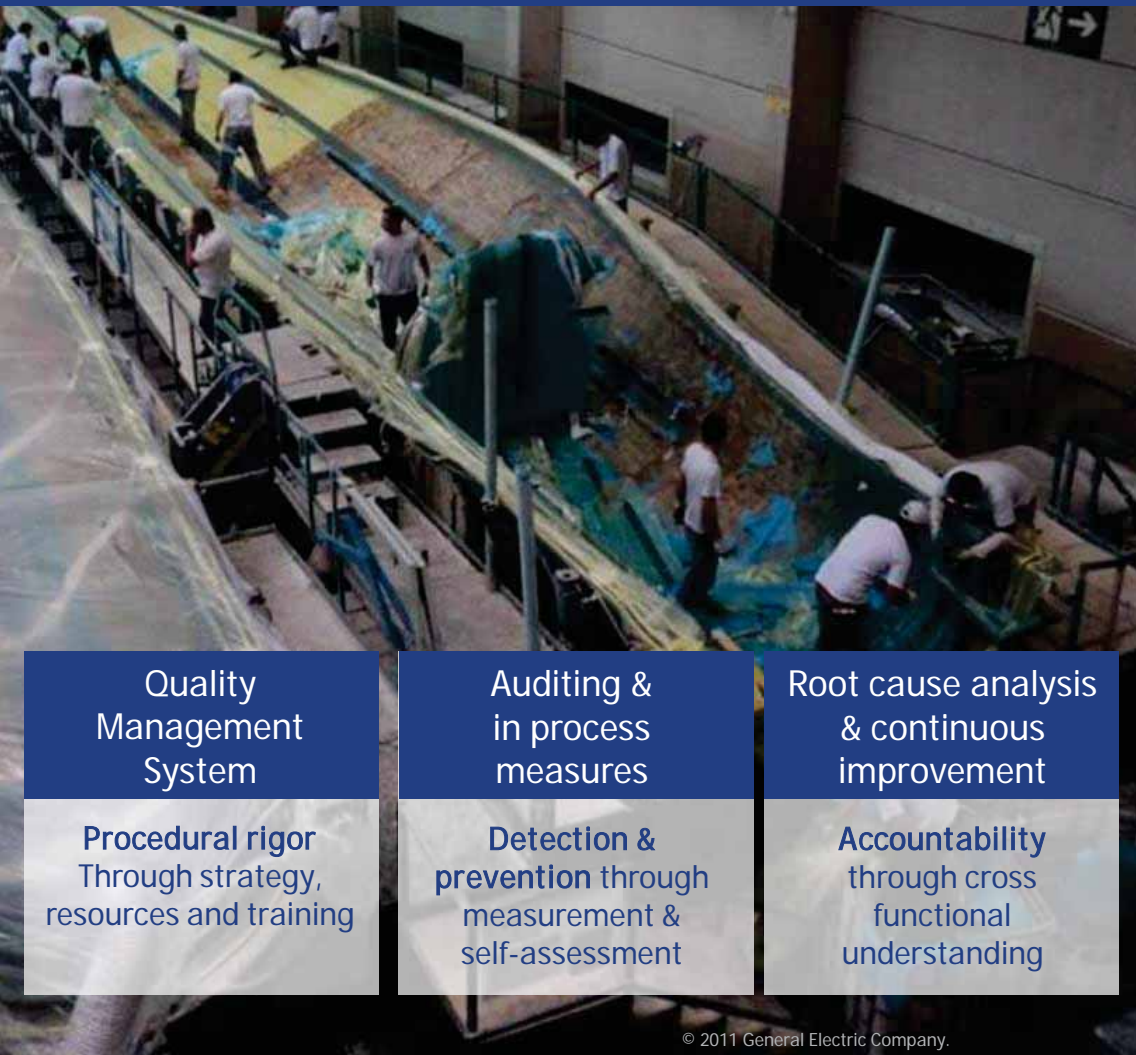
Component Test Lab – Greenville, SC



- Test equipment utilizes real wind turbine field data
- Validates robust design
- Expertise from Thermal heritage

Gold standard lab test facility

GE sources with strict quality control standards



- GE strictly validates financial stability, safety, & legal viability through **Supplier Approval**
- Supplier process is strictly controlled & capability monitored through **Qualification**
- Supplier compliance to qualification & design requirements audited regularly through **Surveillance**

Quality Management System

Procedural rigor
Through strategy, resources and training

Auditing & in process measures

Detection & prevention through measurement & self-assessment

Root cause analysis & continuous improvement

Accountability through cross functional understanding

Model Overview

1.6-82.5

1.6-82.5 ... advancing "The Industry Workhorse"

Increase customer value

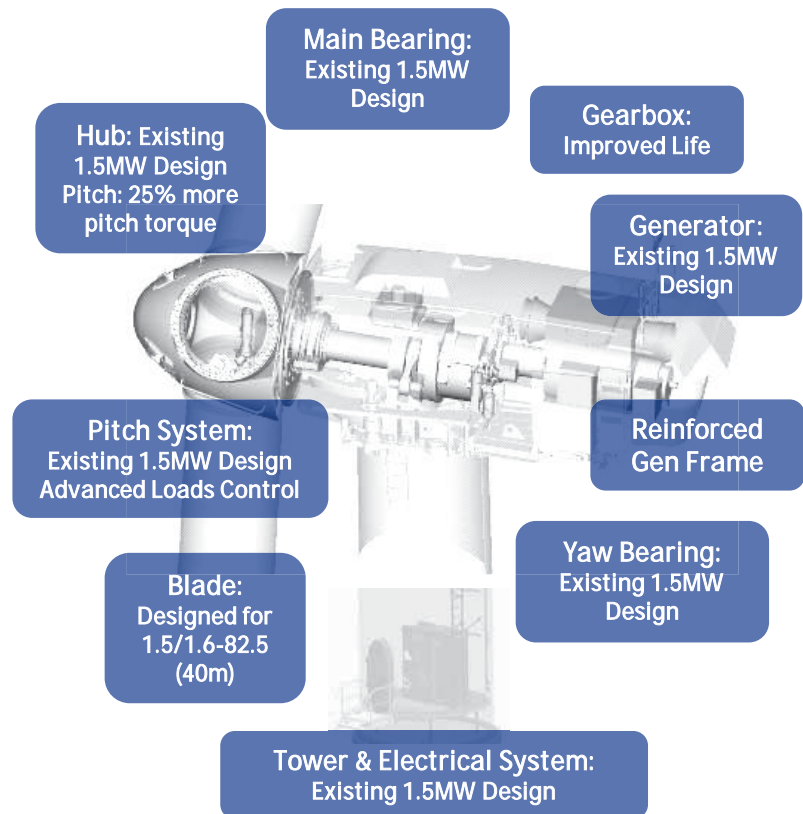
- Performance increase (AEP) of 15% @ 8.5 m/s over the 1.5-77
- 15% larger swept area over the 1.5-77

Features

- Advanced Loads Control enables greater blade length
- Powerful pitch motor with 1:188 pitch drive gearboxes
- 50 and 60Hz, standard and cold weather extreme in IEC II (8.5m/s)

Maintain bedrock of reliability

- Built on proven platform experience



1.6-82.5 Configuration Summary

Component	Common with 1.5 SLE	Common with 1.5 SE	Scaled	Common with 2.5	Comment
Blade			✓		GE40 designed for the 1.6-82.5
Controls				✓	Advanced Loads Control (ALC)
Pitch Bearing		✓			
Pitch Drive	✓				
Pitch System	✓				
Hub		✓			
Main Shaft	✓				
Main Bearing	✓				
Pillow Block Hsg	✓				
Gearbox			✓		New gearbox design with extended gear face widths, enlarged bearings, and changed gear modules
Bedplate, frame	✓				
Tower	✓				
Yaw Bearing		✓			
Yaw Drive		✓			
Generator	✓				
Power Conversion	✓				

Model Overview 1.5-77

1.5-77 (TC1b)... our new Class I offering

Increase customer value

- Capacity factor of 58% @ 10.0 m/s

Features

- Advanced Loads Control enables greater blade length
- Redesigned root for GE 37m blade, reinforced hub and tower
- 50 and 60Hz, standard and cold weather extreme in IEC I (>10m/s)

Maintain bedrock of reliability

- All components from existing technology



1.5-77 Class 1 Configuration Summary

Component	Common with 1.5SLE/XLE	Scaled from 1.5SLE/XLE	Comment
Blade		✓	GE37c designed for the 1.5-77 with 1.5-82.5 studs and Barrel nut configuration
Controls		✓	Advanced Loads Control , from 2.5 MW WTG
Pitch Bearing	✓		
Pitch Drive	✓		
Pitch System	✓		
Hub	✓		
Main Shaft	✓		
Main Bearing	✓		
Pillow Block Hsg	✓		
Gearbox	✓		
Bedplate, frame	✓		
Tower	✓		Reinforced Tower
Yaw Bearing	✓		
Yaw Drive	✓		
Generator	✓		
Power Conversion	✓		

2.x Platform



GE 2.X Platform - Turbine of Choice

Largest Wind Farm in North America

Shepherds Flat

Wind Farm – 845 MWs

Eastern Oregon Morrow & Gilliam counties

Largest Wind Farm in Europe

Fântânele-Cogealac

Wind Farm – 600 MWs

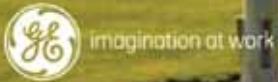
South East Romania

Largest Wind Farm in Germany

Germania Wind Farm - 143 MWs

Huselitz, Germany (100 Km east of Berlin)

Based on proven evolutionary technology



2.75-103 ... increasing customer value through product evolution

Increase customer value

- 6% more swept area than 2.75-100 for greater AEP
- Building on uprate experience of 1.5MW platform
- AEP increase of 9%+ over the 2.5-100

Minimize sound emissions

- Sound Power Management to meet strict sound requirements through controls technology

Maintain bedrock of reliability

- Proven technology ... 103m rotor operating since January '10
- Evolutionary product ... built to maintain GE's proven performance and reliability

2.75-103 Initial Unit
Wieringermeer, Netherlands
Installed: December 2010



2.75-103 Configuration Summary

Component	Common with 2.5-100	Scaled from 2.5 -100	Comment
Blade (50.2m)		✓	50.2m blade scaled from 48.7m blade
Tower		✓	98.3m tower modified from 100m tower Revised tower base ring Revised tower door for increased cooling
Generator		✓	Revised operating points
Electrical Power Path		✓	Larger current capability – New cables, GMCB, switchgear
Power Conversion		✓	Thermal monitoring added, modifications to accept larger conductors
Controls		✓	Component based temperature control from 35-40°C
Transformer		✓	New transformer for increased KVA rating
Nacelle	✓		New nacelle in 2011 – enables rail shipment, applies to all 2.x units
Hub and Pitch	✓		
Main Shaft	✓		
Main Bearings	✓		
Gearbox	✓		
Bedplate	✓		
Yaw System	✓		



2.75-118 ... Industry leading performance based on proven technology

Increase customer value

- 18% AEP & Capacity Factor improvement over 2.75-103
- Building on 1.5 and 2.5 series platform uprate experience

Minimize sound emissions

- Low noise trailing edge technology ... performance increase with same sound
- Sound Power Management to meet strict regional sound requirements

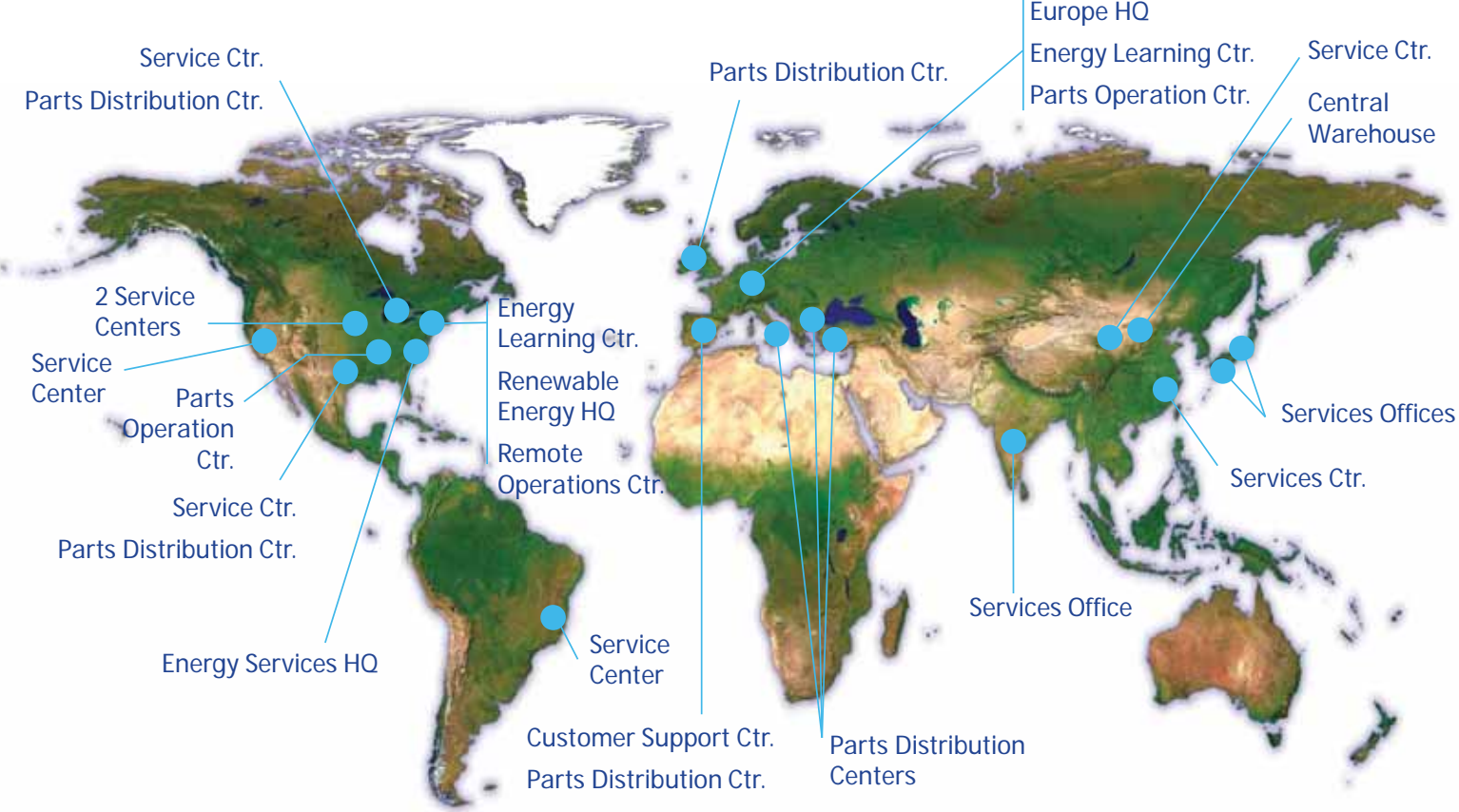
Maintain bedrock of reliability

- Evolution of existing 1.x and 2.x platforms
- Utilize lessons learned of 17,000+ units installed



Model overview – Services

GE's Wind Services business



115 global locations, 900 technicians for local support

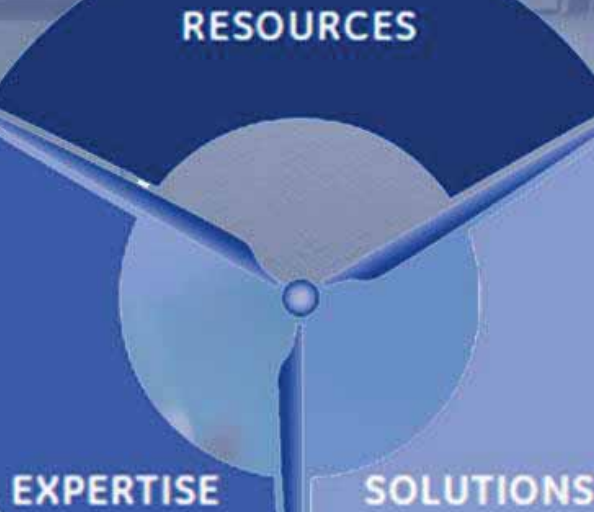


World-class service

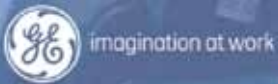
- \$1 billion spent on training across GE/yr
- 900+ highly trained wind service technicians
- Rigorous certification process ... hundreds of hrs practical & classroom experience

- Over 115 global GE wind service office locations
- Remote Operations support 24 hrs a day, 365 days a year
- Operations in 30 countries

- Full service agreements
- Knowledge-based solutions
- Upgrades



The screenshot shows a software interface with a data table. The table has columns for 'Date', 'Status', and 'Action'. The data rows are color-coded in green and red. A smartphone in the foreground displays a similar data view.



Production based availability



VS.



Production Availability

measures MWhs a turbine generates / by the MWhs it should have generated

Time Based Availability

measures the time the turbine is available / by the time it should be available

Aligning with customers metrics

Remote Monitoring & Diagnostics ... maximized availability

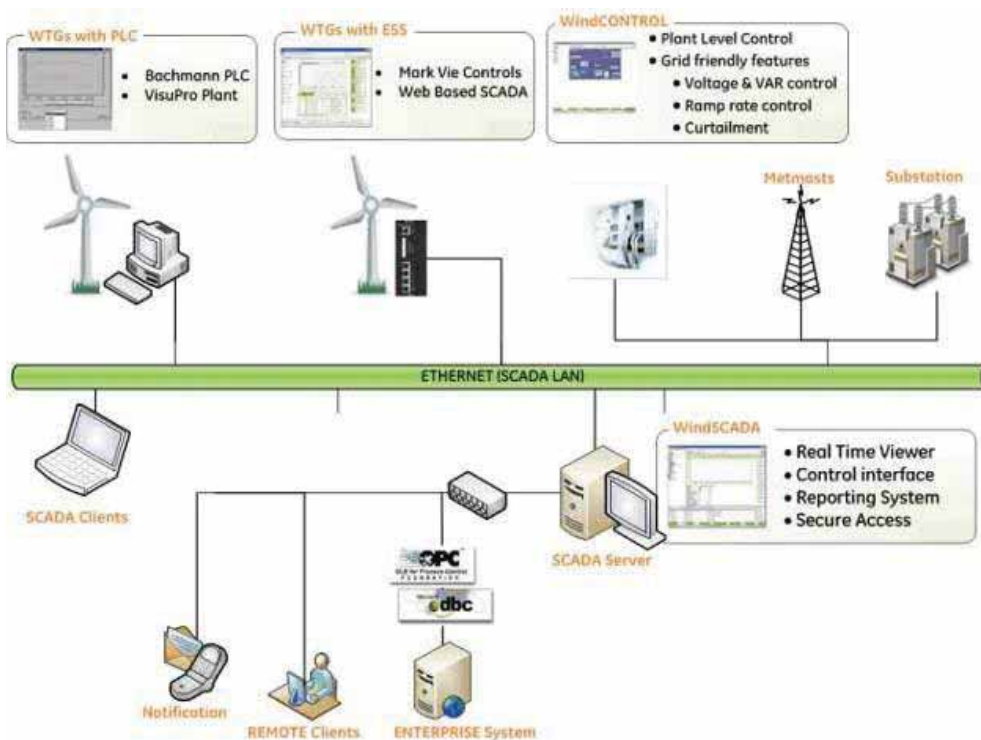
- ✓ 24X7 customer support including strong collaboration with field engineers
- ✓ Centers - Salzbergen, Germany & Schenectady, NY – Hot Swap Capability
- ✓ 50+ customer service specialists
- ✓ 7,000+ turbines controlled remotely ... 98%+ availability
- ✓ Fleet analysis operating rhythm with engineering-based fault resolution, continuously evolved
- ✓ 12,700+ turbines w/ data connections

* As of 3Q 2011



Model Overview – WindControl WindSCADA

Key components of plant systems



WindCONTROL

- Provide functions similar to conventional power plant
- Coordinated control of all WTG
- Integration with substation equipment

WindSCADA

- Utility grade SCADA system
- Integrated monitoring & control of WTG, substation
- Tools for O&M operations
- Robust remote and local access
- Industry accepted protocols for data transfer

Benefits of GE grid integration technology & IP

- Successful history of 'looking around the corner' to fulfill present and future customer requirements
- GE Energy Consulting ... recognized leader in grid integration studies and solutions
- Building on power electronics and controls technology utilized across thermal, nuclear, steam, IGCC, aero-derivatives, and renewable energy
- Integrated into turbine design and operation...not "bolt on" to meet grid requirements
- Continued investment to solve grid needs ... at turbine, at plant, across windplants

Building on a 100+ year history of power plant integration



“Grid Friendly” wind power plant

Address reliability concerns

Industry leading ride-through technology
WindRIDE-THRU™ since 2005

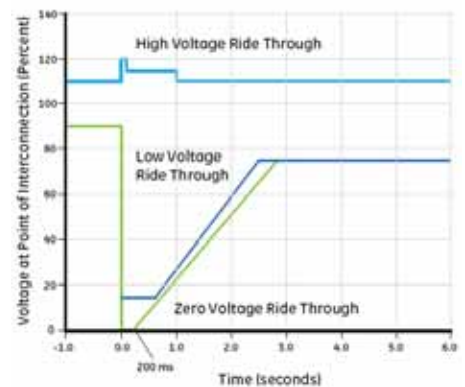
Improve grid operability & security

200+ WindCONTROL™ installs, 8,500 turbines
Voltage and Megawatt control

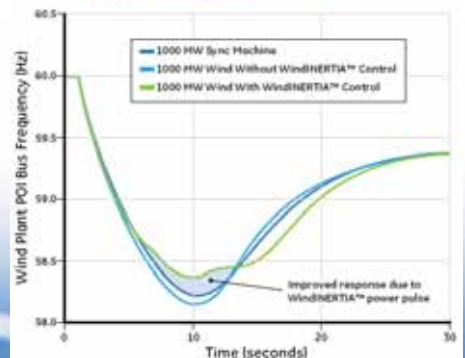
Enable high levels of wind penetration

WindINERTIA™ – new grid feature by GE

GE's Standard WindRIDE-THRU® Offerings



Simulated System Response Following a Trip of a Large Generator



Controls technology driving grid leadership

GE Wind Energy

Most efficient, reliable wind turbine fleet

- \$30B GE revenue since '03
- 17,000+ units ... 27GW+
- 98%+ availability ... ↑15%

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Presentation Chapter - Index

Chapter 1: 1.x platform technical slides

Blades, Towers , Certification, Commercialization, Spare Parts, Controls

Chapter 2: 2.x platform technical slides

Technical details

Chapter 3: 4.x platform technical slides

Technical details

Chapter 4: Controls & WindSCADA

Technical details

Chapter 5: Services, Siting & Extended Life

Technical details

Chapter 6: Quality Control & Manufacturing

Technical details

Chapter 7: GE Logistics & Transportation

GE Global Projects, Transportation

Chapter 8: Research & NextGen

Global Research Centers, Next Gen technology

Chapter 9: Wind Industry Overview

Wind Market

Chapter 10: GE Wind Introduction

Greater GE, Power & Water, Renewables portfolio

Chapter 11: Energy Financial Services

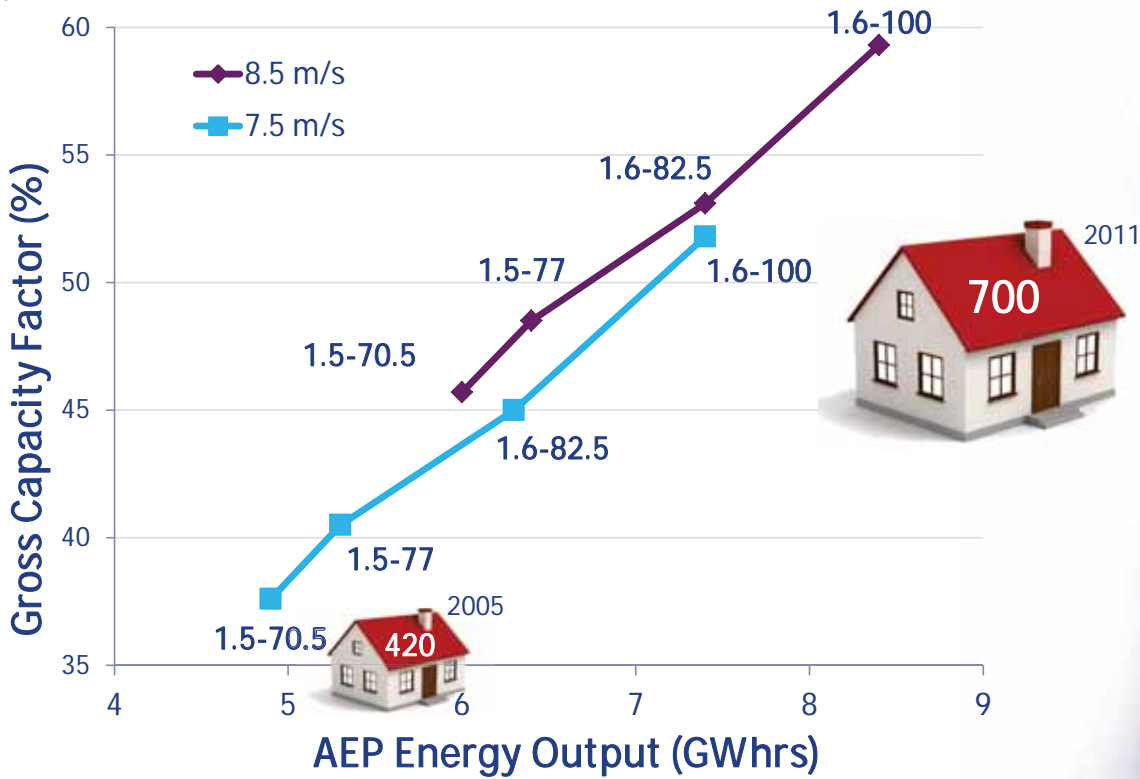
Summary slides

Chapter 12: Developer Overview

Chapter 1: 1.X platform technical slides

1.x Wind product advancements

U.S. homes powered per turbine



Continuing to lead wind industry evolution



1.X MW technical summary

	1.5-77	1.6-82.5	1.6-100
Rotor diameter	77m	82.5m	100m
Hub height	65m, 80m	80m, 100m	80m, 96m
Wind class (IEC)	IEC TC IB	IEC TC IIB	IEC TC IIIs
Blade length	37m	40m	48.7m
Swept area	4,418m	5,014m, + 15%	7,451m, + 47%
Cut-In wind speed	3.5 m/s	3.5 m/s	3.5 m/s
Cut-Out WS	25 m/s	25 m/s	25 m/s
RE-Cut-In WS	22 m/s	22 m/s	22 m/s
Noise	106dBA	106dBA	105dBA
7.5 m/s, CF - AEP	40.5% 5.32	45.0% 6.31	52.5% 7.36
8.5 m/s, CF - AEP	48.5% 6.37	53.1% 7.44	60.1% 8.42
9.5 m/s, CF - AEP	55.1% 7.25	59.6% 8.36	66.1% 9.26
STD Weather	-20°C to 40°C	-20°C to 40°C	-20°C to 40°C
CWE	-30°C to 40°C	-30°C to 40°C	-30°C to 40°C
STD ADA Cert	4 th Q2012	TUV Nord IEC 61400-1	4 th Q2011
CWE ADA Cert	4 th Q2012	TUV Nord IEC 61400-1	4 th Q2011
V _{avg}	8.5/10 m/s	8.0/8.5 m/s	7.5 m/s
V _{ref}	45 m/s	40 m/s	37.5 m/s
V ₅₀	70.0 m/s	56.0 m/s	52.5 m/s
TI; % @ 15m/s	18/16 %	16%	16%

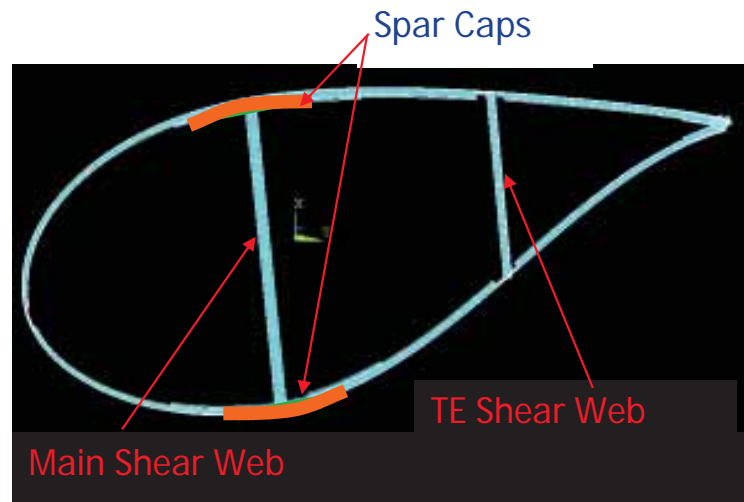


Generating customer value through technology

Blades

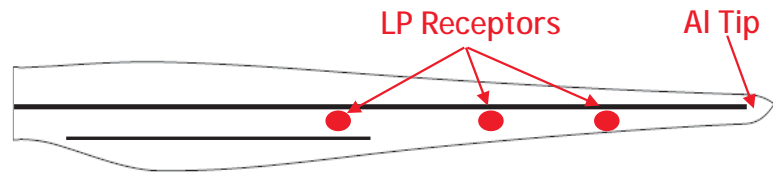
1.6-100, 48.7 Meter Blades

- 1.6MW 48.7 same aerodynamic shape as the 48.7 blade on the 2.5-100, validated performance on over 1,500 blades in service
- Full-length main shear web and trailing edge shear web – based on the GE 37C blade design, validated on over 12,000 GE1.5 SLE blades
- Advanced Lightning Protection - copper mesh tip first 3 meters and multiple receptors



Blades: lightning protection

- Designed per IEC 61400-24, Level 1 strength and 2010 GL Guidelines.
- Protection system includes 1 solid tip receptor & 3 receptors each on PS & SS blade shells
 - Added extra receptors. As recommended by GL 2010 guidelines
 - Use of Erico receptor system, validated in lightning strike test
 - Solid aluminum tip receptor from 2.5-100



Erico Receptor



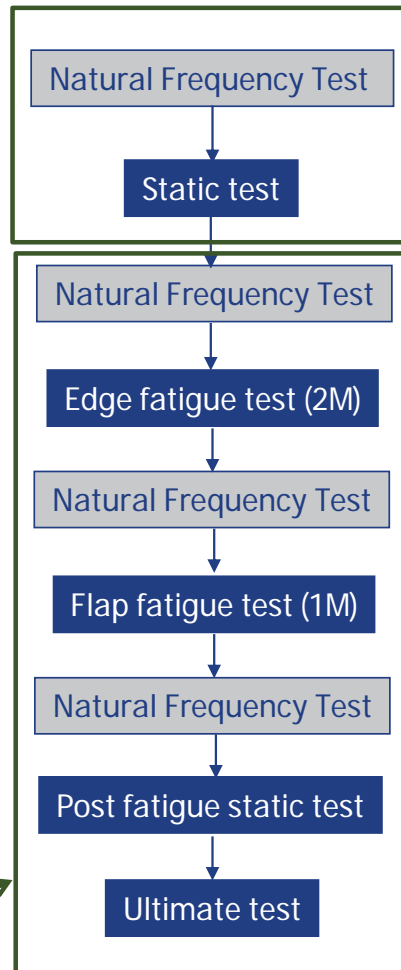
Erico Receptor Strike Test

Blade Testing overview

- Comprehensive blade testing: static (extreme), fatigue, post fatigue static, natural frequency (NF), test to failure (Ultimate)
- Statically tested to >110% of design loads covering >70% span
- Fatigue 3M cycles (Flap: 1M, Edge: 2M) > 133% of design load...Better understanding on failure mode
- Additional intermediate NF tests to ascertain integrity
- Blades are strategically cut-up and inspected after final testing
- Completed tests demonstrate GE exceeds GL and IEC requirements

IEC Certification Requirements

GE-Tecsis collaboration



Static (horizontal/vertical pull)



Fatigue (rotating mass)



Additional GE Requirements



Blades: lightning protection

- Faraday cage created around tip of spar cap. Outer 3m of blade surface covered in copper foil
- Design employed for 55AT tech demo blade
- Spar cap grounded to aluminum tip through internal copper mesh layer
- Lightning strike test:
 - High voltage strike attachment
 - High current physical damage
 - Testing according to IEC 61400-24 Ed. 1, Annex D guidelines
 - Full 48.7 blade test planned for end 2011



Copper Mesh Faraday Cage

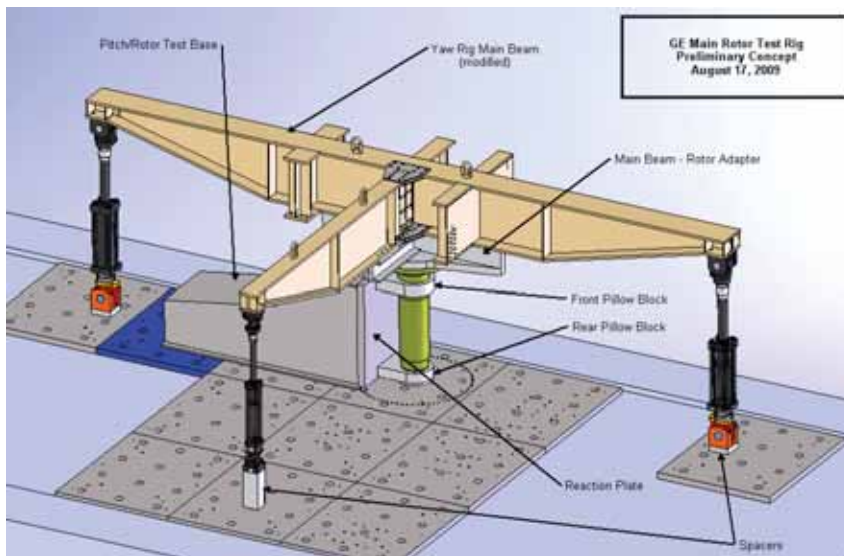


Spar Cap Grounding

Main shaft: Validation testing

GL requires for certification 5,200 cycles of the Main Shaft, test was stopped after 1,456,530 cycles due to: **Cracking of the test rig!** Large Main beam adaptor cracked.

- No indications in change of strain, flange displacement, and no cracks shown during dye-penetrant inspections.
- Lab time constraints – other tests delayed by the longevity of the shaft



Tests validated shaft stress and fatigue strength calculations

Evolution of 1.6-100: Enhanced Controls Technology (ECT)

- Key features:**
- 4 main control regulators
 - Sensor set equivalent to 1.6-82.5
 - Adjust control gains as a function of wind speed
 - ECT incorporates turbine model into control system to estimate wind speed

Over 3,000 MWs of ALC in operation & 5,000 MWs committed

Component	Description	Experience	What's new
Speed & power	Control generator speed and turbine power production	All 1.x and 2.x 26,000+ MWs	Control gains are variable not fixed
Tower Damping	Tower fore-aft, side-to-side damping	1.5-77/1.5-82.5, 1.6-82.5, 2.5-100 20,000+ MWs	Control gains are variable not fixed
Drive train damping	Damp drive train modes	All 1.x and 2.x 26,000+ MWs	Control gains are variable not fixed
Rotor imbalance	Asymmetric blade pitch for shear, yaw, gravity loads, etc.	1.5/1.6-82.5 2.5-100 3,000+ MWs	Extends ALC to tower damping reduction due to blade passing
MBC estimator	Sensor data + turbine model to calculate wind speed	Field Validated 2.5-100, 1.6-100	New component in control strategy

Key control components build on fleet experience

1.6-100 Enhanced Controls Technology

- Next step in evolution of GE wind turbine controls
 'Collective Pitch' → Advanced Loads Control → ECT
 1.5-77 1.6-82.5 1.6-100
- Utilizes physics-based models & *Estimator-model* design
- Builds upon Global Research Center new technology & 2.5MW-based testing
- Includes 1.6-82.5 Advanced Loads Control (ALC) benefits - rotor imbalance compensation, tower damping, and drivetrain damping
- Addresses higher-order rotor harmonics, gain scheduling, power/loads optimization
- Benefit: up to 20% fatigue loads reduction



Towers

96 Meter Tubular Steel Tower

Value:

4%-9% AEP increase depending on site conditions

Features:

Tubular steel, 4 sections

Maximizes Customer Value

4 tower sections vs. 5 tower sections for 100 M tower -
reduction of 1 truck transportation

Decreased Installation time & crane usage

Takes advantage of increased average wind speed at higher
hub height

Application:

IEC TC IIIs (Vavg 8.0 m/s)



1.6-100 Commercialization

Independent Engineer Reviews

Location: GE's Wind Engineering Center, Greenville, SC

AWS Truepower
Black & Veatch
Chinook Wind
DNV
Garrad Hassan
Genivar
Hatch
Ortech
R W Beck
V-Bar
Wind Logics
Zephyr North

Meetings with Lenders

Bank of Tokyo-Mitsubishi UFJ
Bayern LB
BNP Paribas
Capstar Partners
Citi
Credit Agricole
Dexia
Manulife Financial
Nord LB
Taylor-DeJongh
West LB

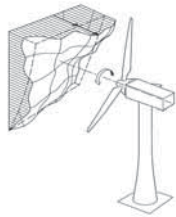


Controls

Advanced Loads Control (ALC)

ALC is a load mitigation strategy

- 1) Optimizes turbine performance and energy capture by pitching each blade individually ... Measures and calculates the effects of the wind throughout the blade rotation.



- 2) Controls the tower movement through generator torque and blade pitch



Where Used

- 2.75-100 & 103
- 1.6-82.5
- 2.5-100 & 103
- 1.5-77



Customer Benefit

- Increases energy capture to provide more revenue generation.
 - Higher capacity factor and AEP
 - Optimizes land utilization for turbine siting
 - Increases performance envelope by extending cutout speed from 20m/s to 25 m/s
 - Evolution of technology ensuring lender acceptance

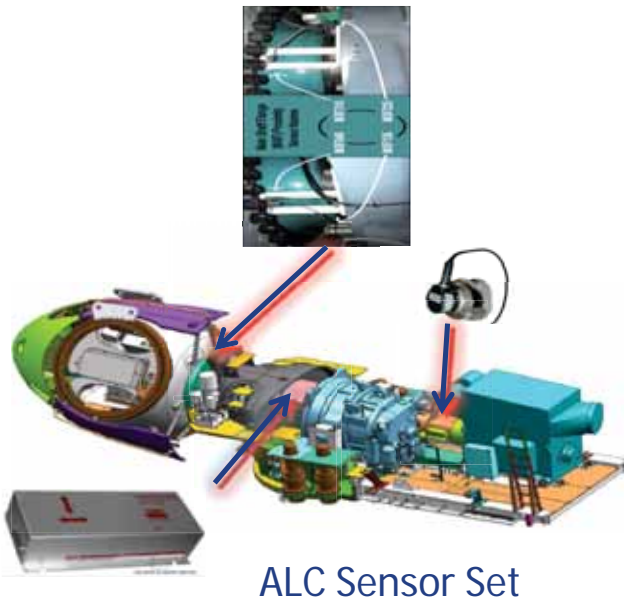
How it works

- Implementation of sensors enables improved machine control.
- Sensors allow the control system to adjust generator torque and speed more accurately for fatigue reduction.
- ALC allows individual blade pitching by sensing main shaft deflection

ALC ... technical information

Evolutionary strategy

- Proven technology...6+ years operation in 2.5 MW series (and 1.6-82.5 prototype) With minor changes to integrate standard sensors



ALC Sensor Set



Technical value

- Main shaft proximity sensors and additional yaw sensor allow individual blade pitching and torque control. Simple components easy to implement
- Advanced Loads controller in the top box integrated into existing configuration
- Enhanced performance through expanded cutout speed
- Reduces fatigue loading on major turbine components, maintaining reliability
- Allows rotor growth, enabling 15% more AEP on the 1.6 82.5*

*As compared to the 1.5-77

Enhanced Controls Technology

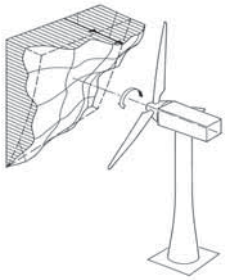
Customer Benefit

- Increases energy capture to provide more revenue generation.
 - Higher capacity factor and AEP
 - Optimizes land utilization for turbine siting
 - Evolution of technology ensuring lender acceptance

How it Works

- ECT utilizes the Flex 5 model of turbine...Same tool developed and used by GE's siting and wind resource analysis team.
- Advanced Loads Control sensor data, and turbine operational conditions are processed by the control-logic estimator. The estimator continuously optimizes control set points for near-term operating conditions.
- Controller implements settings

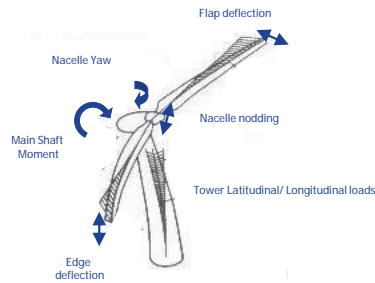
Physics Based Model (Characterizes)



Sensors assess wind conditions acting on the wind turbine



Estimator (Optimizes)



Sensor data from Physics Based Model is used to continuously optimize control set points for near-term operating conditions

Controller (Executes)



Controller implements these set points

ECT ...Technical Information

Evolutionary Strategy

- Built on proven controls technology operating across GE businesses (Aviation, Transportation, Energy).
- Proven advanced loads control technology as a foundation. Design validated by field testing.
- Uses same hardware as Advanced Loads Control feature.
- Test results match model predictions

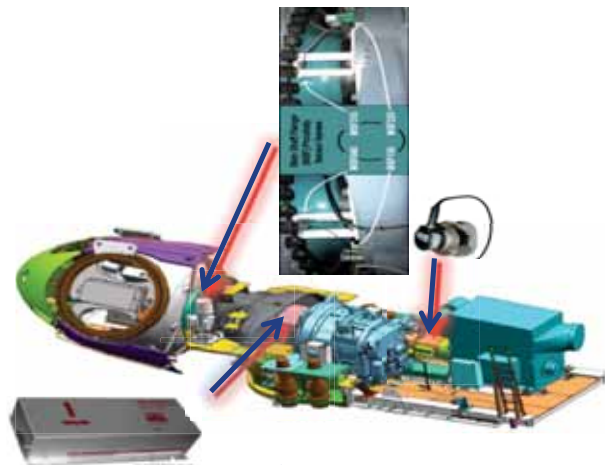
Where Used

- 1.6-100



Technical Value

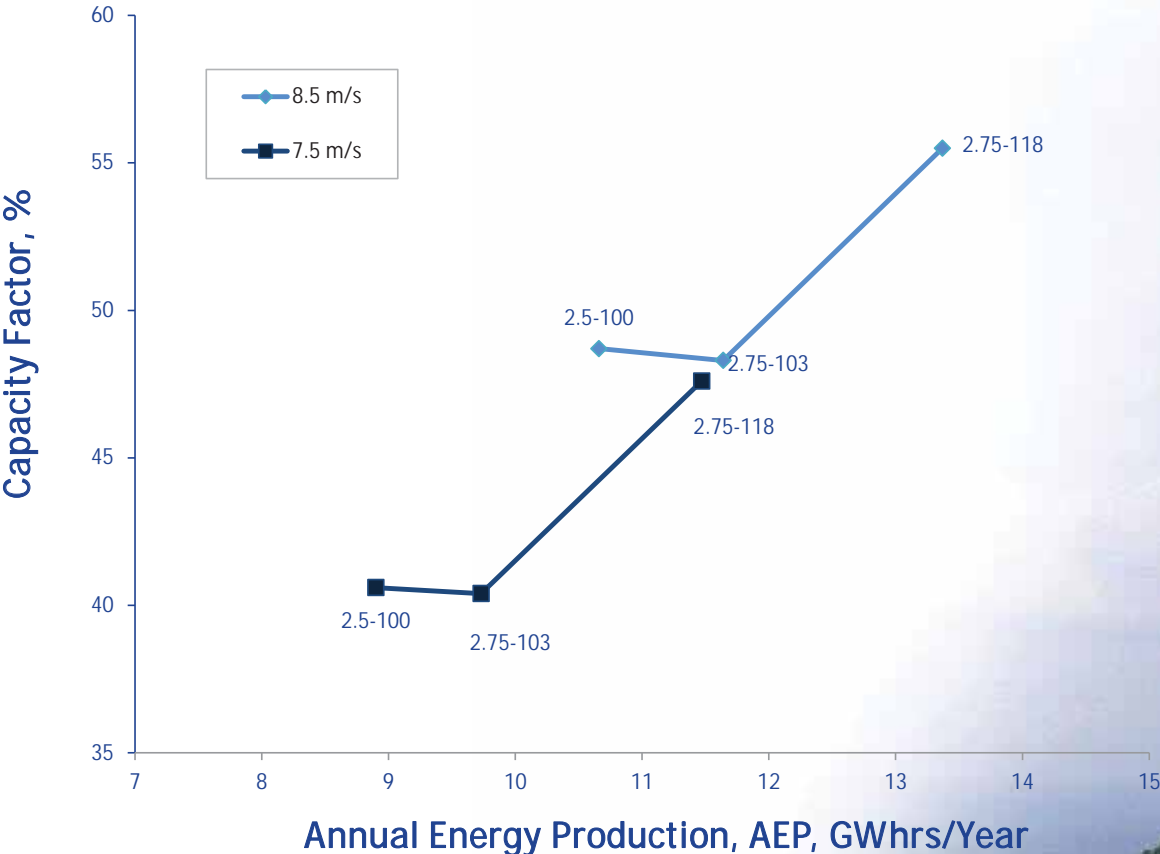
- Up to 20% fatigue loads reduction enhancing longevity.
- Continuous tuning control for full operating region. Maximizes power production.
- Co-Ordinated interaction between control parameters



ALC Sensor Set

Chapter 2: 2.X platform technical slides

2.x Wind product advancements



2.X MW series: reliability by design

Hub

- Integrally cast web for high stiffness and low deformation
- Integrated GE pitch system with patented load mitigating controls.

Gearbox

- Designed for reliability
- HALT test to validate design assumptions
- Isolated from unpredictable grid loads

Mainframe

- Robust frame
- Integrated rotor lock

Blades

- 100 meter/103 meter rotor resulting in high capacity factor
- HALT test to validate design assumptions

Maintenance

- Automatic lubrication system
- 12 month maintenance interval

Generator

- Permanent magnet generator for higher efficiency at low wind speed
- Brushless excitation for simplified maintenance

GE's 2.XMW series ... quickly becoming the industry's MMW workhorse

600+ 2.x turbines installed
(as of 3Q 2011)

We have validated

- Operating temperature ... Japan, Spain, Turkey
- Turbulence intensity ... Portugal, Japan, Turkey
- Altitude ... Turkey
- Wind speed ... The Netherlands, Turkey
- Grid ... Turkey, Eastern Europe
- Humidity, seismic, typhoons ... Japan
- 60Hz operation ... Japan

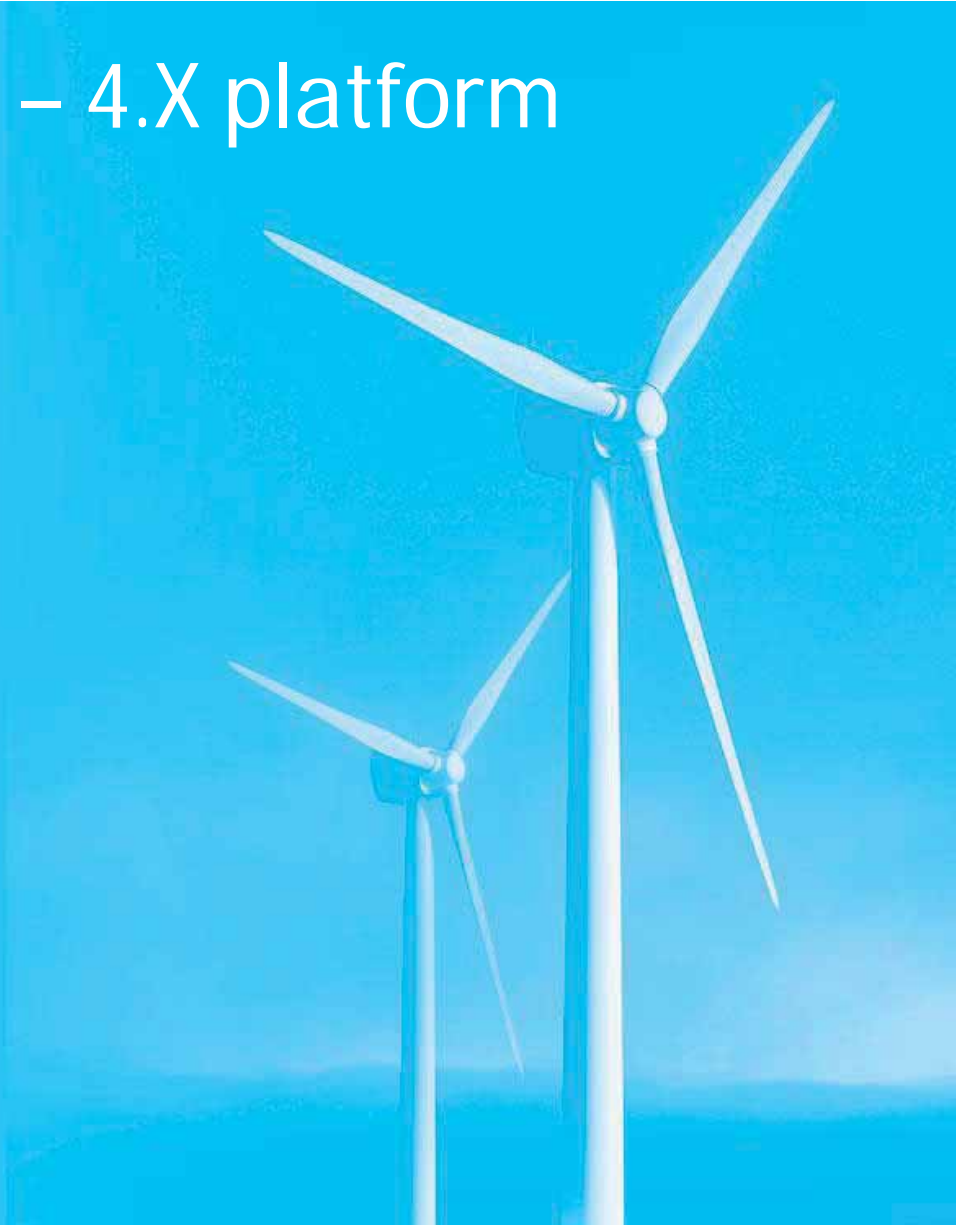
Diverse site conditions validated design envelope

GE 2.x ...
WTG of choice for
Europe's & N. America's
largest wind farms



Chapter 3: 4.X platform technical slides

Model overview – 4.X platform



GE 4.1-113 World's highest output shallow water turbine

Solid electrical system design...

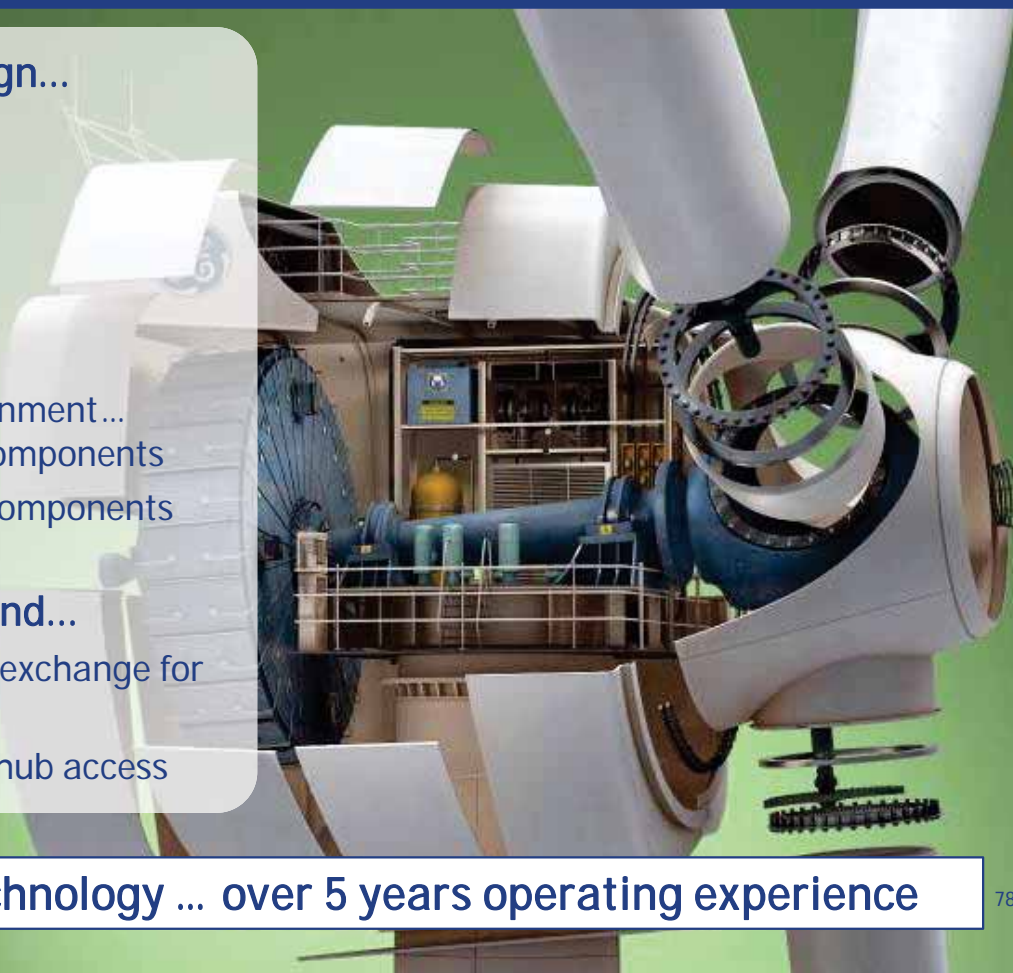
- Enhanced reliability... modular generator & converter design
- High efficiency... PM Generator
- Direct-drive

Simple mechanical design...

- Protected from offshore environment... sealed nacelle containing all components
- Robust & reliable... up-scaled components from proven 1 – 3 MW models

Designed with service in mind...

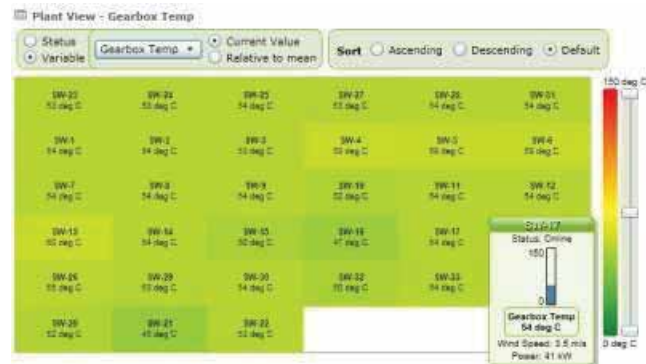
- Serviceability... In place tower exchange for converter and generator parts
- Spacious nacelle with internal hub access



Proven direct drive technology ... over 5 years operating experience

Chapter 4: Controls & WindSCADA

WindSCADA* 2010 ... focus on wind farm analytics



Reporting – identify trends

- Novel data visualization
- Interactive data analysis versus static reports

Anomaly detection – be proactive

- User defined rules for alarming
- Statistical analysis of real-time data

User defined I/O – integrate new info

- Ability to add additional monitoring sensors
- Tools for user configuration of SCADA screen & alarming

* Trademark of the General Electric Company



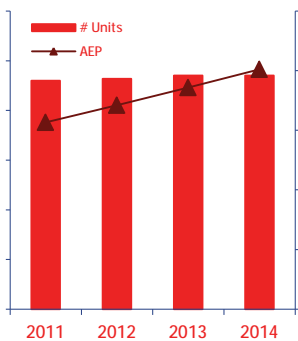
© 2011 General Electric Company.



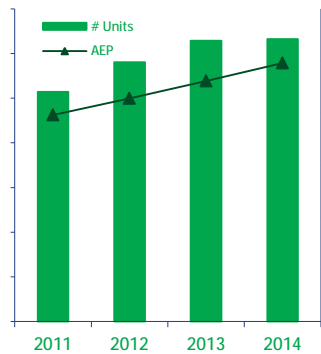
Chapter 5: Services, siting & extended life

GE's pathway to increasing AEP ...

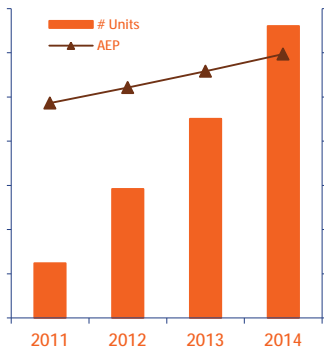
GE 1.5-70.5



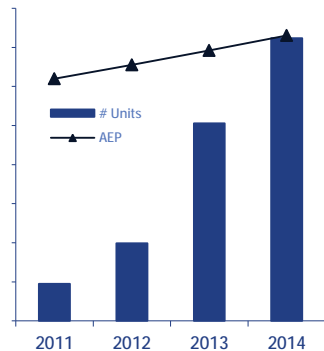
GE 1.5-77



GE 1.5/1.6-82.5



GE 2.x

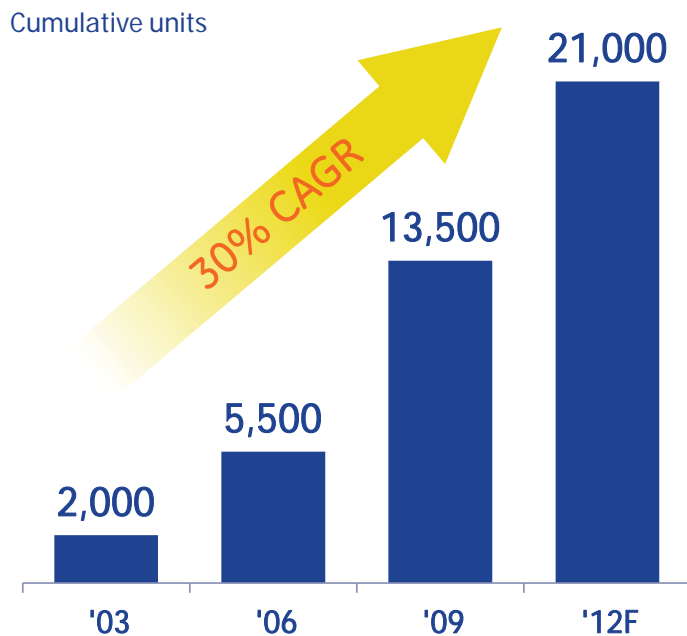


Investing in a multi-generational R&D plan to increase fleet value by:

- Establishing annual targets by model type
- Flowing-down technology from new turbines
- Offering production based maintenance optimization

Expanding after-market service option

GE wind fleet



Servicing the installed base

Technical fleet data and insight

- 17,000+ units operating globally
- 1,000+ technicians, 350 reliability engineers

Differentiated rigor and speed

- 80% of issues resolved within 10 mins
- Smart early warning algorithms

Upgrading fleet performance

- Driving new tech into fleet
- 1% fleet output ↑ ... \$300MM+

World's best running fleet ... 98%+ availability



Complete service packages



Customizable solutions for every wind services need.

State-of-the-art service support

Resources

Global Reach

15K WTs, 30+ countries
115+ WS facilities

Remote Ops Centers

24/7, 365 coverage
Monitoring
Troubleshooting/resets

Parts Warehouses & Dispatch Centers

Regional
Availability of parts
Kits & capitals

Expertise

Services-focused

900+ trained technicians
50 engineers
EHS & training priority

Investment

Production, life extension
Technology, IT, controls

Energy Learning Centers

High quality training
Hands-on

Solutions

Service Packages

Monitoring/Remote op
Ops Service Agreement
Full Service Agreement

Optimization

Upgrades
Parts management
Wind farm optimization

Tools

REConnect
REStore
REView

For our Best-In-Class turbine technology



GE Wind training programs & facilities... for GE and customer service technicians

- Theoretical class room in modern and well equipped facility
- Hands-on-training on turbine equipment under realistic conditions



GE Wind Salzbergen Training Center

Fully functional training units:

- 1.5 (Nacelle, GE Pitch Hub, DTA)
- 2.5 (Nacelle, GE Pitch Hub, DTA)
- Live 1.5 Converter
- 2.5 Blade



Energy Learning Center – Schenectady, NY

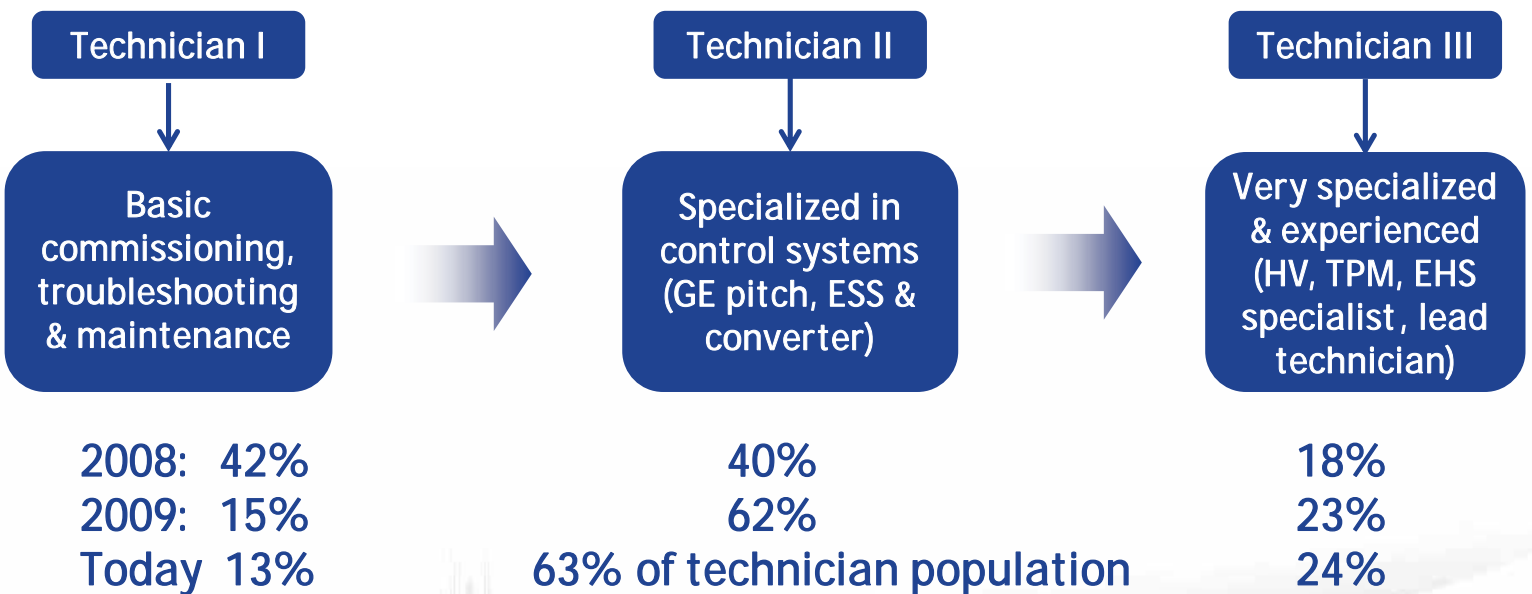
Hands-on training units:

- 1.5 - 2 Nacelles (1.5-70.5, 1.5-77), 3 Hubs (2 SSB, 1 GE pitch), 2 complete DTA's, 2 dedicated controls room with ESS DTA, top box, WindCONTROL* system and 1.5 GE Converter
- 2.5 – gearbox, generator, DTA, GE Pitch Trainer

86

Investing in the growth & development of GE wind technicians

GE Wind U.S. field services technician classification & compensation structure



Tech III leads and specialists are promoted to Site Manager, Field Engineer, EHS Professional, Parts Specialist, Fleet Availability Engineer, Training Instructor



Investing in future technologies

Doubled investment in 2011



- 1. Gearbox:** upgrades, anomaly detection, single crane exchange
- 2. Blades:** pitch optimization, subsurface imaging, blade tip extension
- 3. Information Tech:** advanced SCADA analysis, real-time imaging, software upgrades

O&M cost reduction, AEP generation and life-extension ... 20 yrs +



Solving customers toughest problems

“Providing custom engineered solutions”

Solutions for under performing sites:

- Turbine controls upgrades
- Blade modifications – AEP increase
- Continuous pitch and yaw optimization
- SCADA data anomaly detection

Grid integration solutions:

- Power curtailment management
- Reactive power options

SCADA / Pi data integration

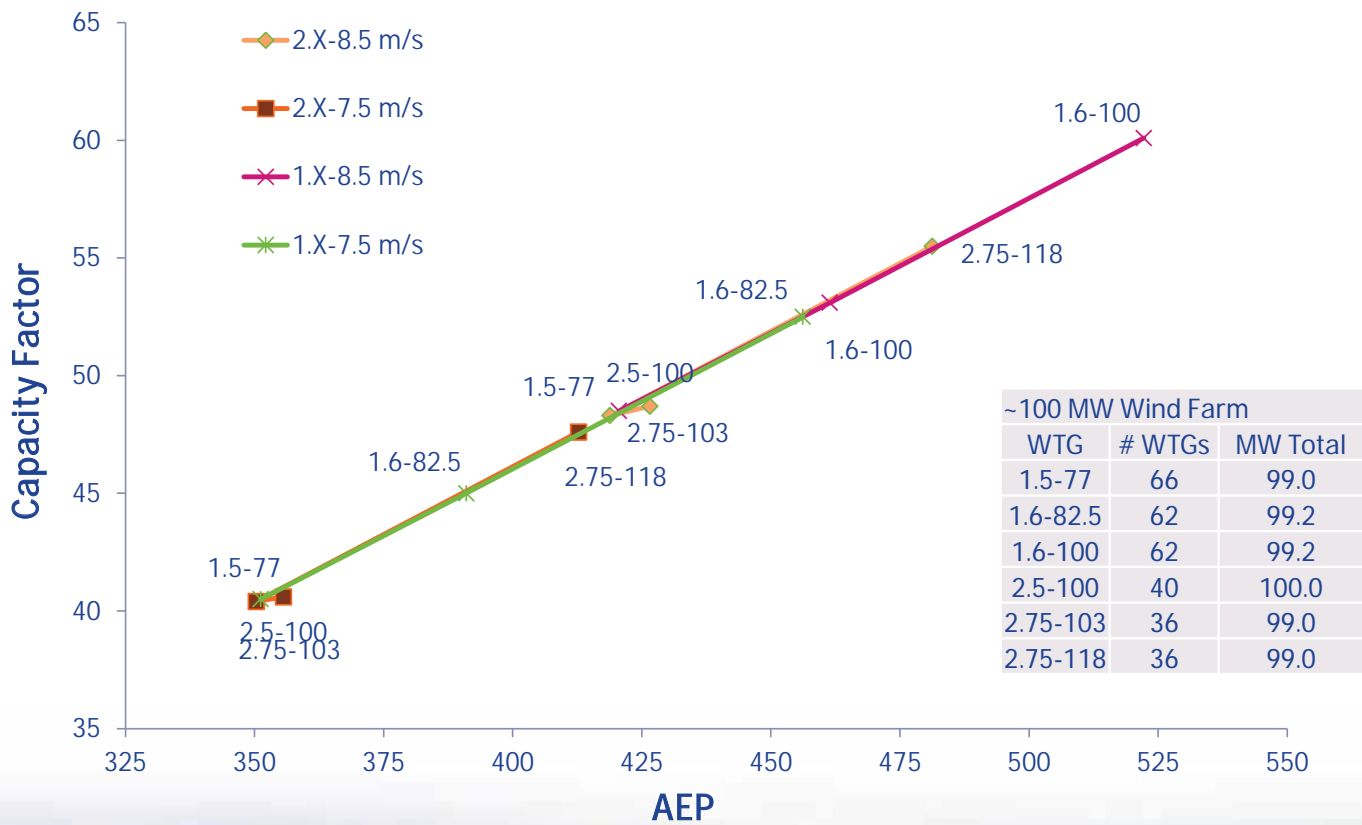


Technology making a difference



Wind turbine siting

100 MW wind farm production



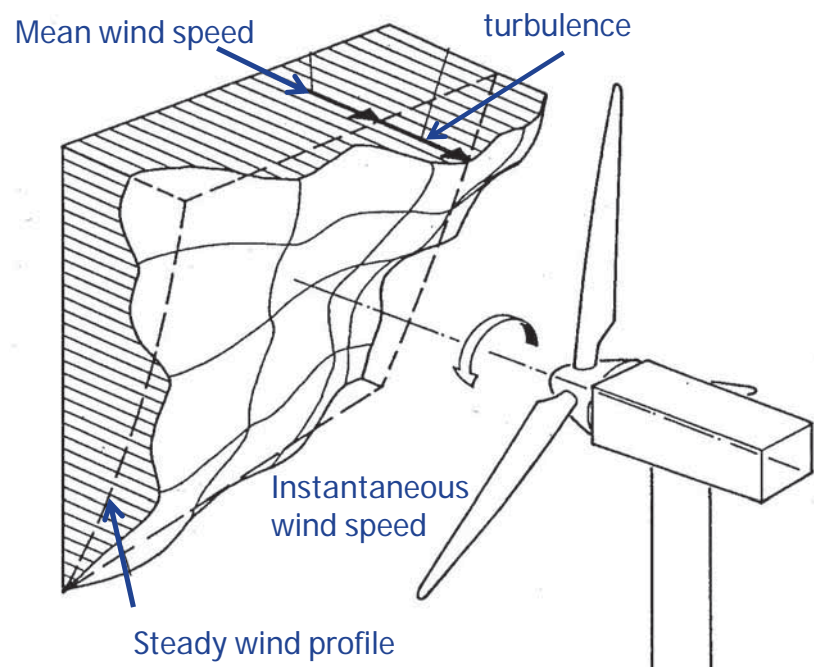
Bigger not always better



Evolutionary WTG design approach

Mature development methodology:

- Evolution of next offerings builds off 17,000+ install-base
- Process-rigor, component validation mitigate IE and Lenders concerns
- Field validated development tools
- Thousands of site analyses



Evolutionary design drives greater customer value while maintaining reliability

Chapter 6: Quality control & manufacturing

Quality and performance critical ... the downside of getting it wrong

Cross-section of wind blades

Bond joint critical to blade life

Blade life?

20yr+ life

Other OEM blade

GE designed blade

Poor quality can reduce wind farm value by 80%+

Long term asset ... customers buy quality



GE Quality standards ... the highest in the industry

QMS Audit



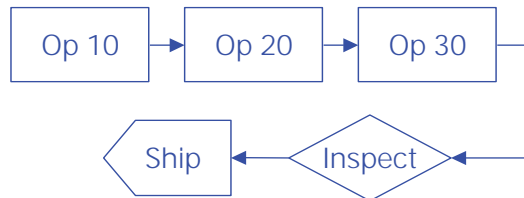
Can your quality system comply with ISO standards?
Quality Management System

Product Audit



Is the product 100% compliant to requirements?

Process Audit



Is the process 100% compliant?
NDT Process

Compliance Audit



Compliance to applicable regulations

GE Pensacola manufacturing experience

- 300,000 sq. ft. factory in Pensacola, Florida
- 9+ years of wind manufacturing experience
- Over 7,500 machine heads manufactured to date
- Over 10,000 hubs manufactured to date
- Production of both the 1.X and 2.X Platforms



*As of 3Q 2011

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Chapter 7: GE logistics & transportation

GE Global Projects



Leading on-time global execution



Wind tower erection

Installed experience

1.x turbines: ~16,500 units

2.X turbines: ~500 units

Executing complex logistics

Excellence in field operation

Installation and commissioning



Fântânele-Cogealac Wind Farm – 600 MWs



On-time project completion ... proven track record

* 3Q 2011
99

Transportation

GE WTG logistics -truckload comparisons

	2.x-100, 85m Tower	1.x-82.5, 80m Tower	1.x-77, 80m Tower
Component	Truck Loads	Truck Loads	Truck Loads
Hub	1	1	1
Machine head	1	1	1
Gear box	1	MH shipped complete	MH shipped complete
PPM/DTE	2	0.2	0.2
Parts shipped loose	1	Not required	Not required
Tower	4	3	3
Base ring	1	Not required	Not required
Blades	3	3	1.5
Misc hardware	1	1	1

100 MW project comparisons

- 1.6-82.5 requires 567 truck loads for 63 WTGs at a rate of 5-15 trucks per week or 5-13 weeks of deliveries
- 2.75-100 requires 600 truck loads for 40 WTGs at a rate of 4-6 trucks per week or 7-10 weeks of deliveries

1.x truck examples



2.x truck examples



Chapter 8: Research & NextGen

GE global research footprint

4 global research centers ... 5 by 2012



Niskayuna, New York



Munich, Germany



Shanghai, China



Bangalore, India

Rio de Janeiro,
Brazil



2012 completion

Highlights

- 2,600 research employees (nearly 1,000 PhDs)
- 27,000 GE technologists worldwide
- \$5.7B technology spend
- 700+ renewable energy patents filed since 2002

Global research driving advanced technology solutions



GE and Renewable Energy ... combining our strengths



Chapter 12: Development Overview

GE Wind Project Development

When a piece of the puzzle is missing...



- ✓ Identify and execute win-win opportunities with **strategic customers** across all GE Energy product lines (wind, solar, gas turbine, aeroderivative, Jenbacher)
- ✓ Cultivate **new GE customers** by investing knowledge, capability, or development capital to bring great ideas to fruition
- ✓ **Launch new GE products** into strategic and key countries
- ✓ Support and **manage** GE Energy owned **prototype projects**
- ✓ Provide **financial solutions** during development to support profitable GE product sales

Project Development global organization ...



Global reach...local presence

How do we get from here...



To here?



By developing...

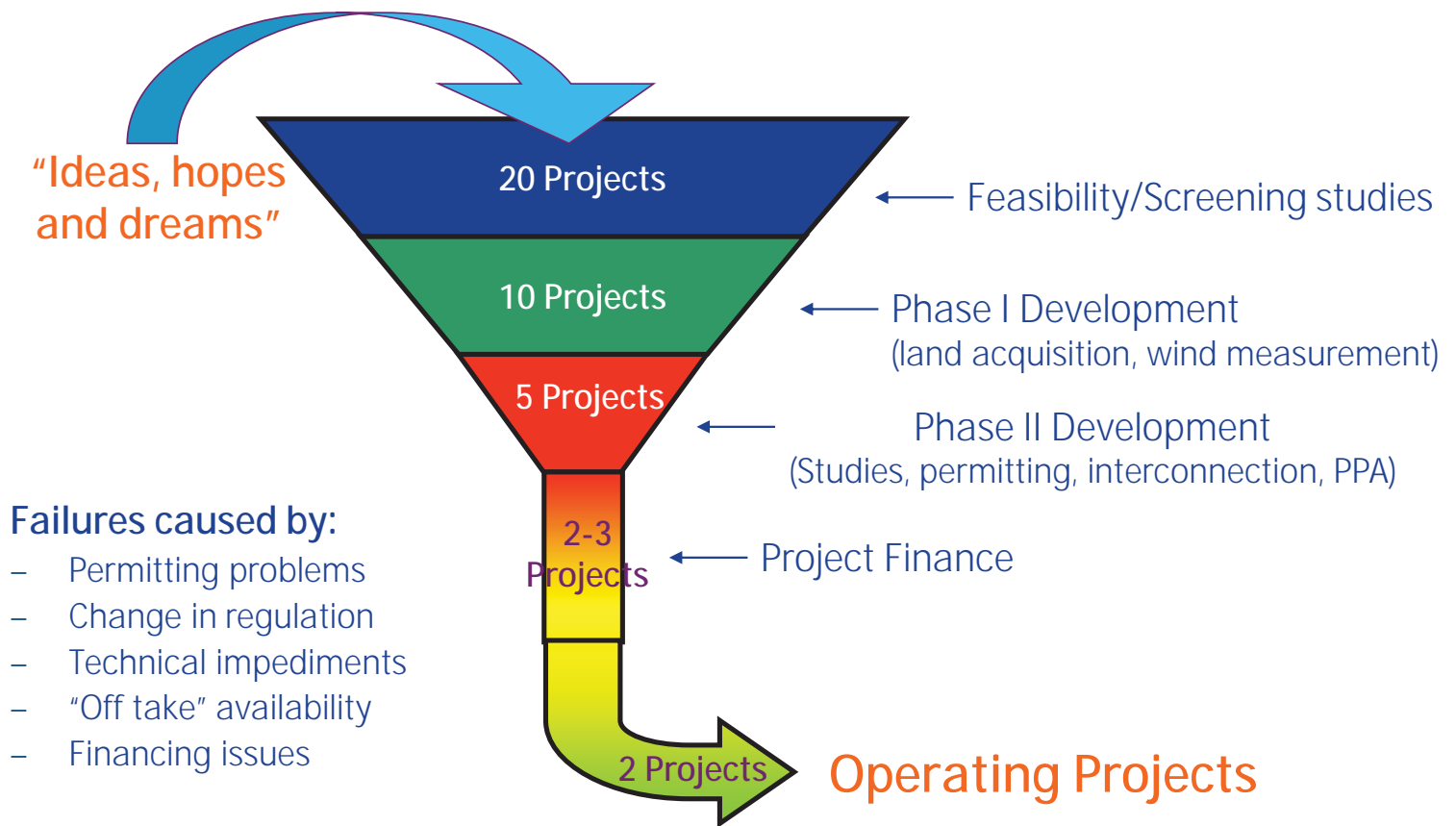


a project that is sustainable

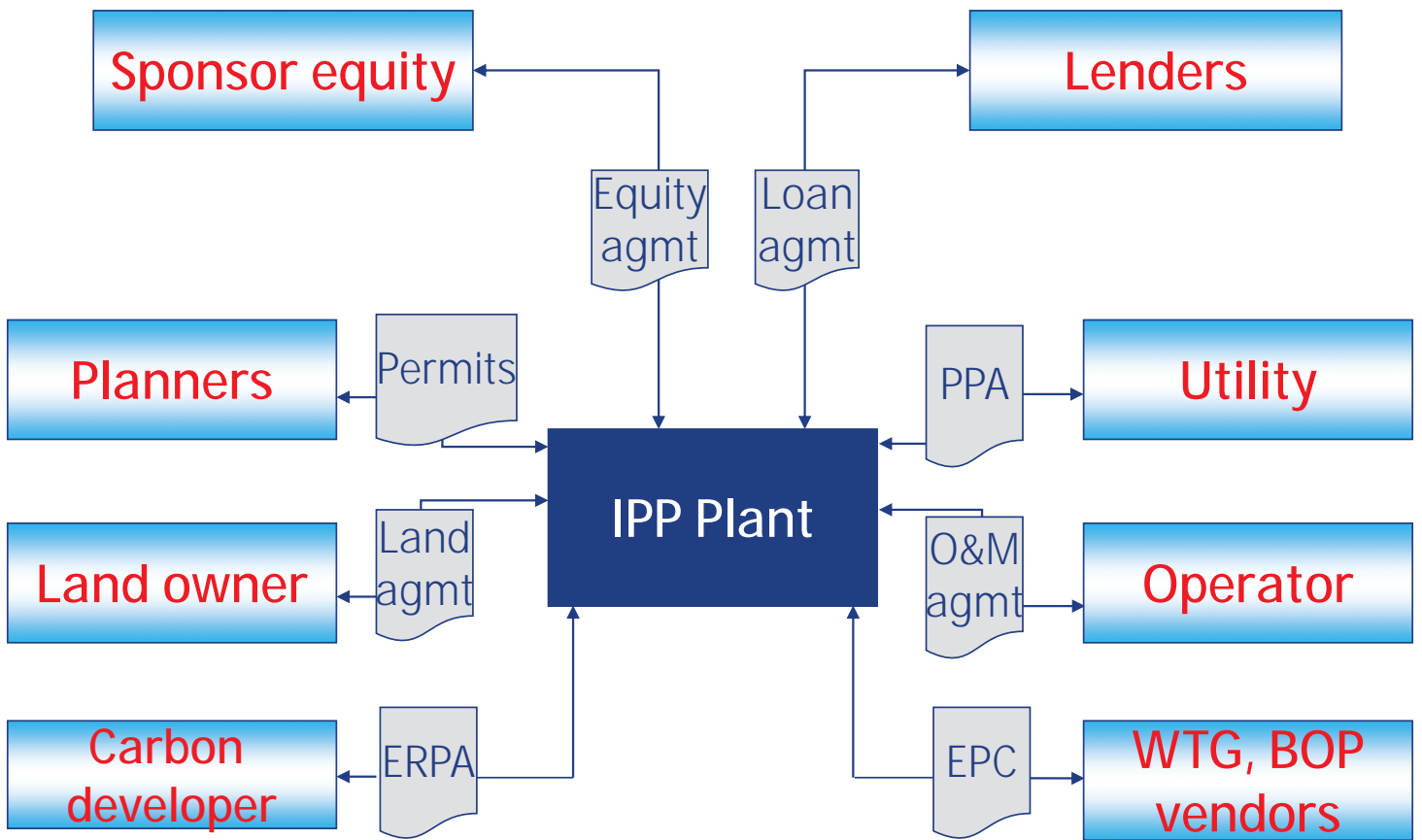
- environmentally & socially
- technically
- economically
 - for energy buyer (COE)
 - for investor (ROE / IRR)
- financially
 - lenders (DSCR)

Sustainability = risk management

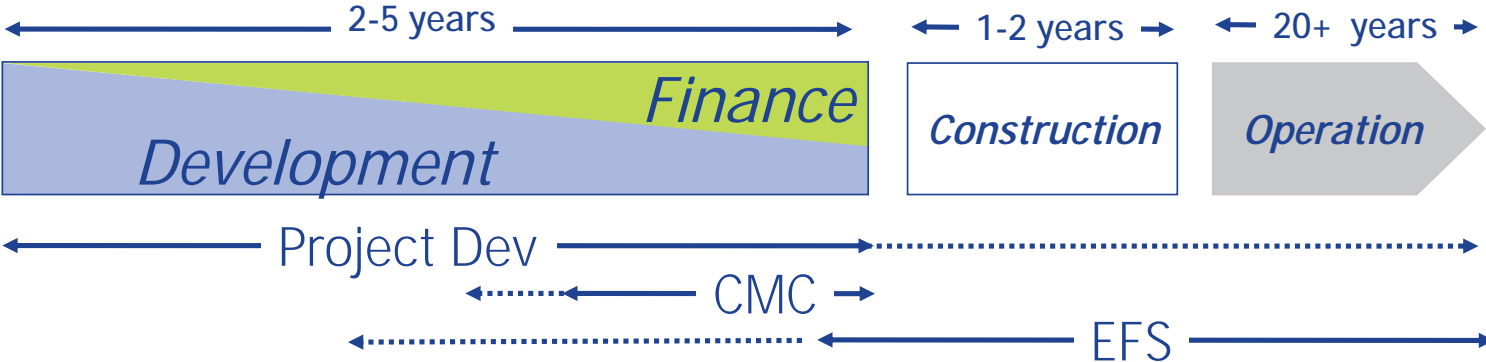
Development begins with...



Developers bring together...



Project Development Timeline



Greenfield development

- Project definition
- Feasibility studies (technical, economic, financial)
- Site selection & acquisition
- Permitting & licensing

Core development

- Commercial structuring
- Contract negotiation
 - Grid connect
 - Fuel supply
 - Power off-take
 - EPC
- Financial structuring & credit evaluation

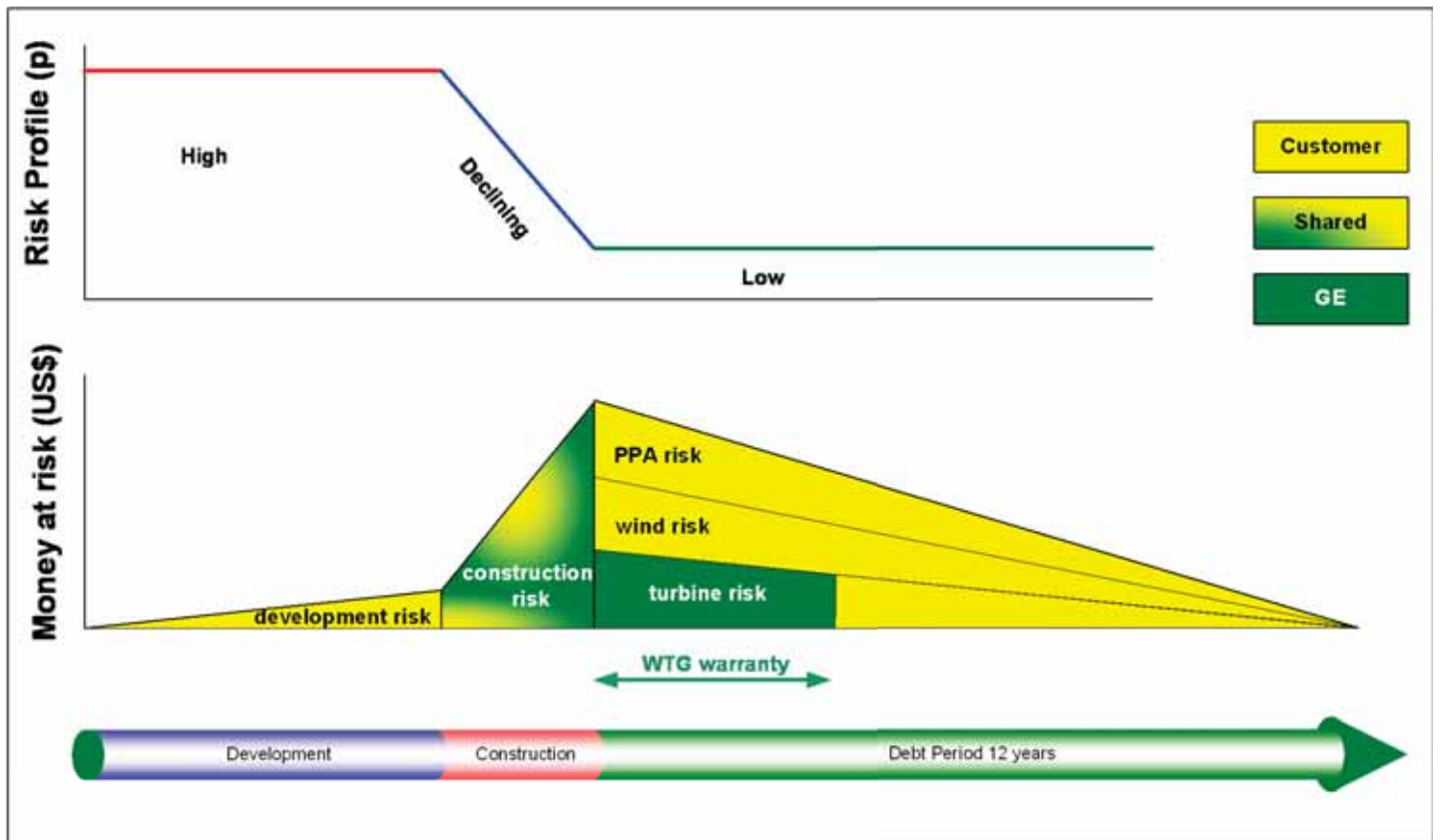
Financial structuring

- Financial engineering
- Debt & equity arrangement
- Develop or co-develop opportunistically
- Development financing
- Minority investment in international developers with a strong deal pipeline

Post COD

- Ownership & asset management

Wind power project life cycle risk profile



Site selection/screening

The two most basic questions:

1. Is the site windy?
2. Can I get the power to market?
 - "Stranded resources"
 - Adequate transmission

Permitting policy critical



+



=

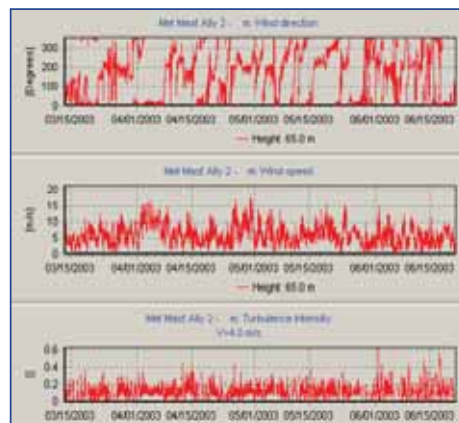


Power of the wind...

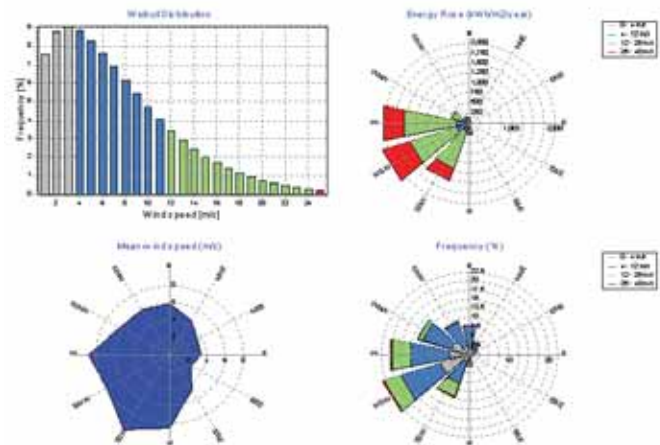
- ✓ 1 Year or more of Data
- ✓ Forecasts 20 Years of Operation



Measure



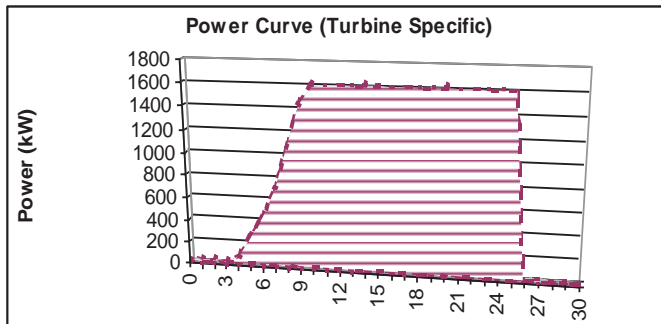
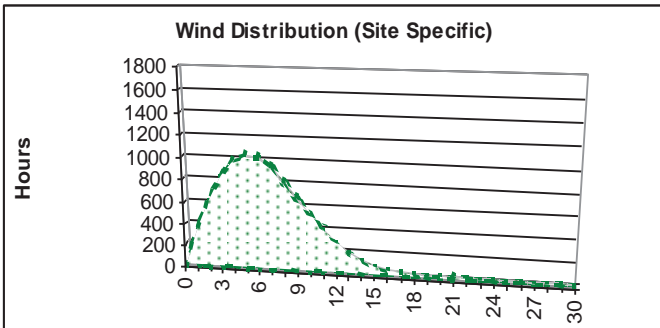
Evaluate



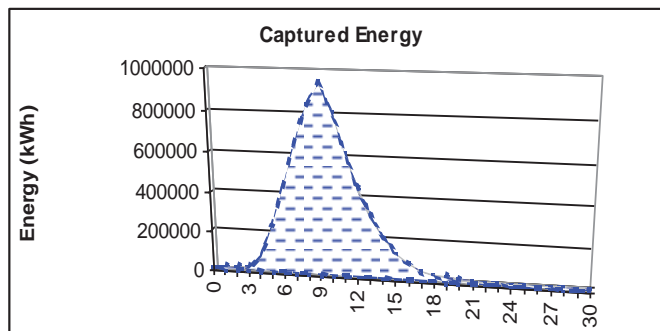
Predict

Computation of Annual Energy Production, AEP

AEP = sum of
(power × # hours
per year) for each
wind speed.



*AEP losses: due to
Plant and Availability.*

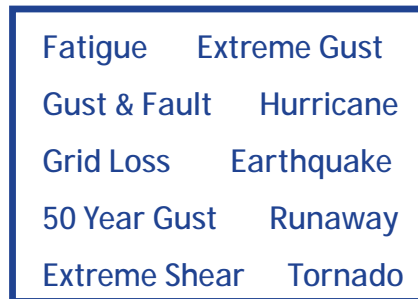
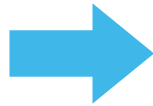


Safe & reliable operation

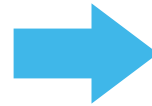
- ✓ Wind Resource Prediction
- ✓ Mechanical Loads Assessment per IEC 6400-1
- ✓ Bankable Report from GE



Energy



Effect



Compliance

Maximize the value

- ✓ Customer specific analysis
- ✓ Product selection
- ✓ Turbine locations
- ✓ Meet local noise requirements
- ✓ Increase park capacity factor
- ✓ Target NPV/IRR

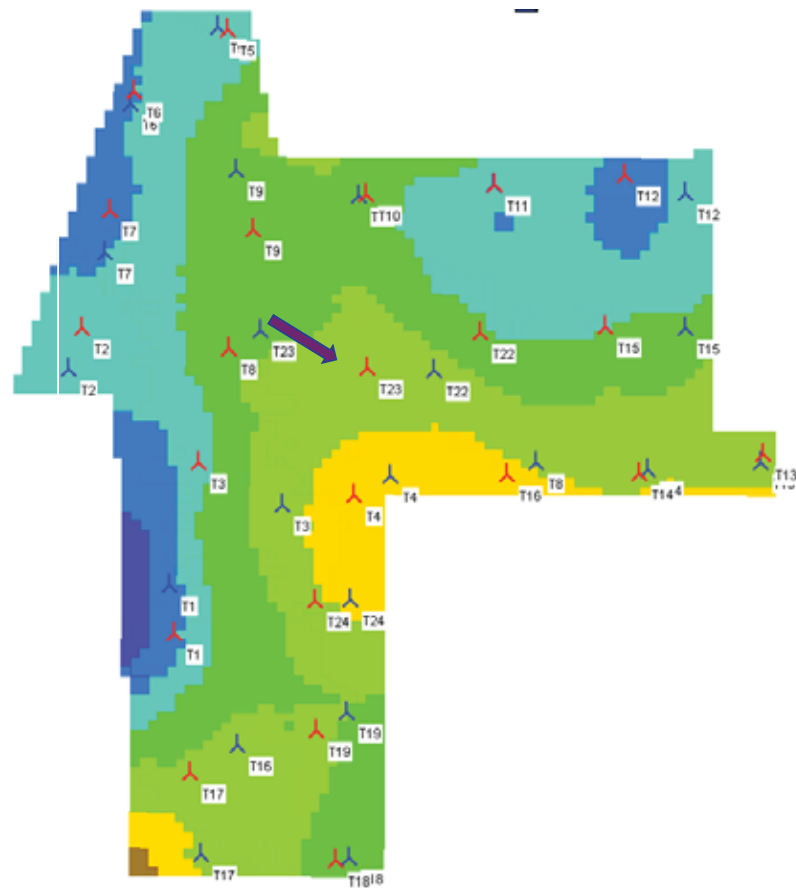


GE offers WindLAYOUT
To Improve Project Economics

WindLAYOUT

(Patent pending)

TM



WindOptions Tool: Web Based Response

- Single-turbine loads_suitability tool
- Wind conditions extrapolated to hub height if needed
- Several turbines configurations automatically analyzed
- Request access to WindOPTIONS
- Email notification when results ready



GE Energy
REconnect
RENEWABLE ENERGY CONNECT

WindOPTIONS - Results

Project Data

Report ID: 54001	Air Density (kg/m ³): 1.175
SSO Name: Parker Power	Shear Exponent: 0.23
Date Time: 08/11/2010 02:58:39 PM	Up Bow Angle (deg): 7.7
Site Name: Deer Creek Wind	Min Mast Sensor Height (m): 80.0
Company Name: TrueWind Energy LLC	Wind Speed (m/s): 7.8
Frequency: 60Hz	Weibull Factor: 2.4
City, State: Anderson County, MS	Wt (m/s): 39.8
Country: USA	Turbulence Mean Intensity: Characteristic TI
Sales Region: North America	TI Value: 13.1

Turbine	Hub Height (m)
1.5-77	80.0
1.5-82.5	80.0
1.6-82.5	100.0
2.5-100	85.0
2.75-100	100.0
2.75-100	85.0

[Save Report](#) [Help](#)

Thank you for using WindOPTIONS!

The results from your latest analysis are now available. Please log into to the REconnect portal (<https://www.ge-reconnect.com/>) and select WindOPTIONS. Once open, click on the "Saved Reports" banner on the left.

For any questions, please e-mail energy.WindOPTIONS@ge.com.

Regards,
-WindOPTIONS Team.

Thank You!

