



Munich Re Green Tech Solutions Energy Storage System – Product & Performance Cover

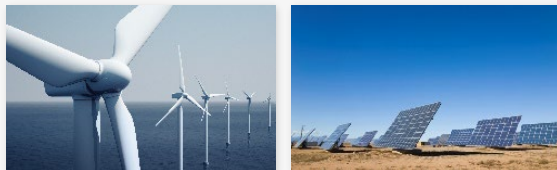
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Munich Re, Green Tech Solutions

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Growing profitable business while tackling climate change

Established Renewables



Solar Energy

Wind Energy

Hydro

Inverter

Smart Energy



Electrical Energy Storage

E-Mobility

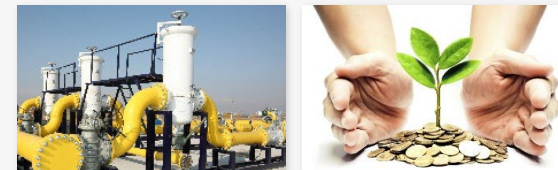
Energy Efficiency

LED Asset/Installation Performance

Air Conditioning/Heating

Sustainability Improvements

Circular Economy



Bio Energy/Waste to Energy

Fuel Cells

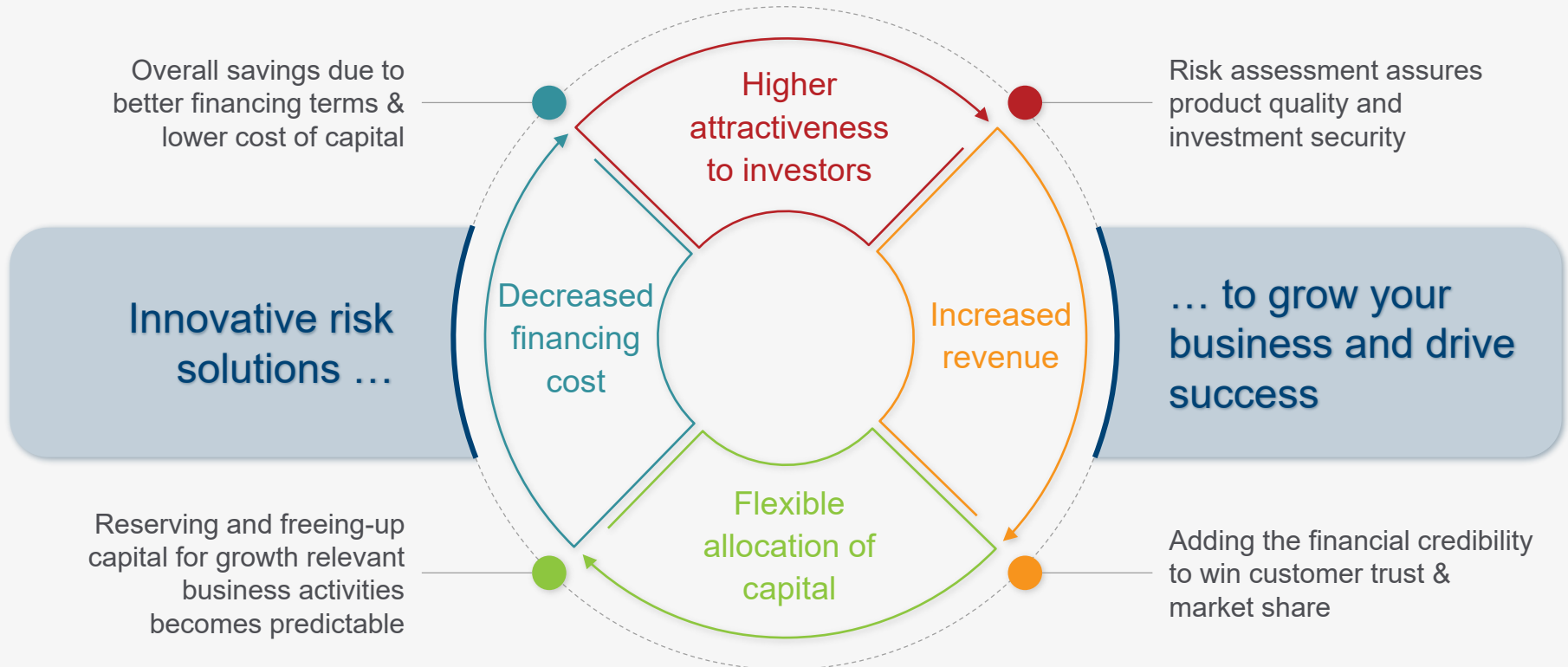
Decontamination

Water Treatment

Efficient Resource Extraction

Munich Re GTS' Value Proposition

Increasing profits and enabling business




Solution for Battery Performance Performance Warranty Cover

Cover Description

Long-term performance cover for
Battery Cells & Packs / Stationary ESS /
E-Mobility Applications


Achievements


 Indemnification of excessive claims

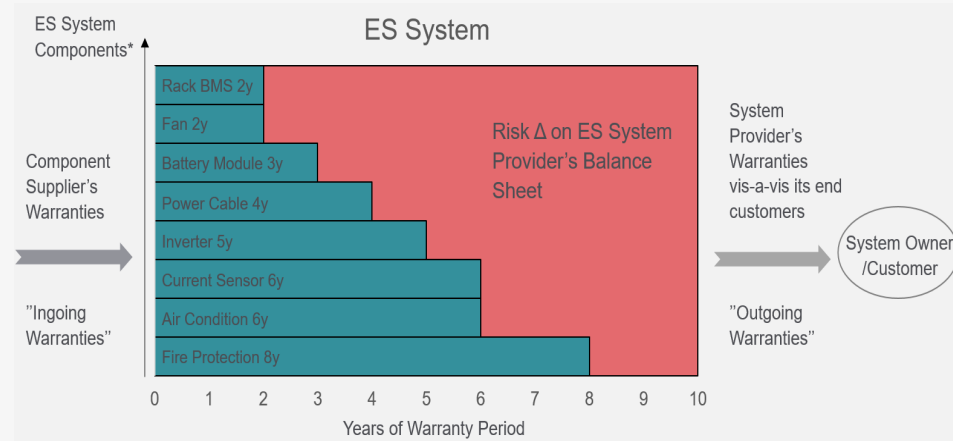
 One-time premium based on insured year's revenue

 Non-cancellable for insurer

 Increased predictability for financial reserving

 Boost of growth-relevant cash reserves for R&D / marketing

 Balance Sheet protection

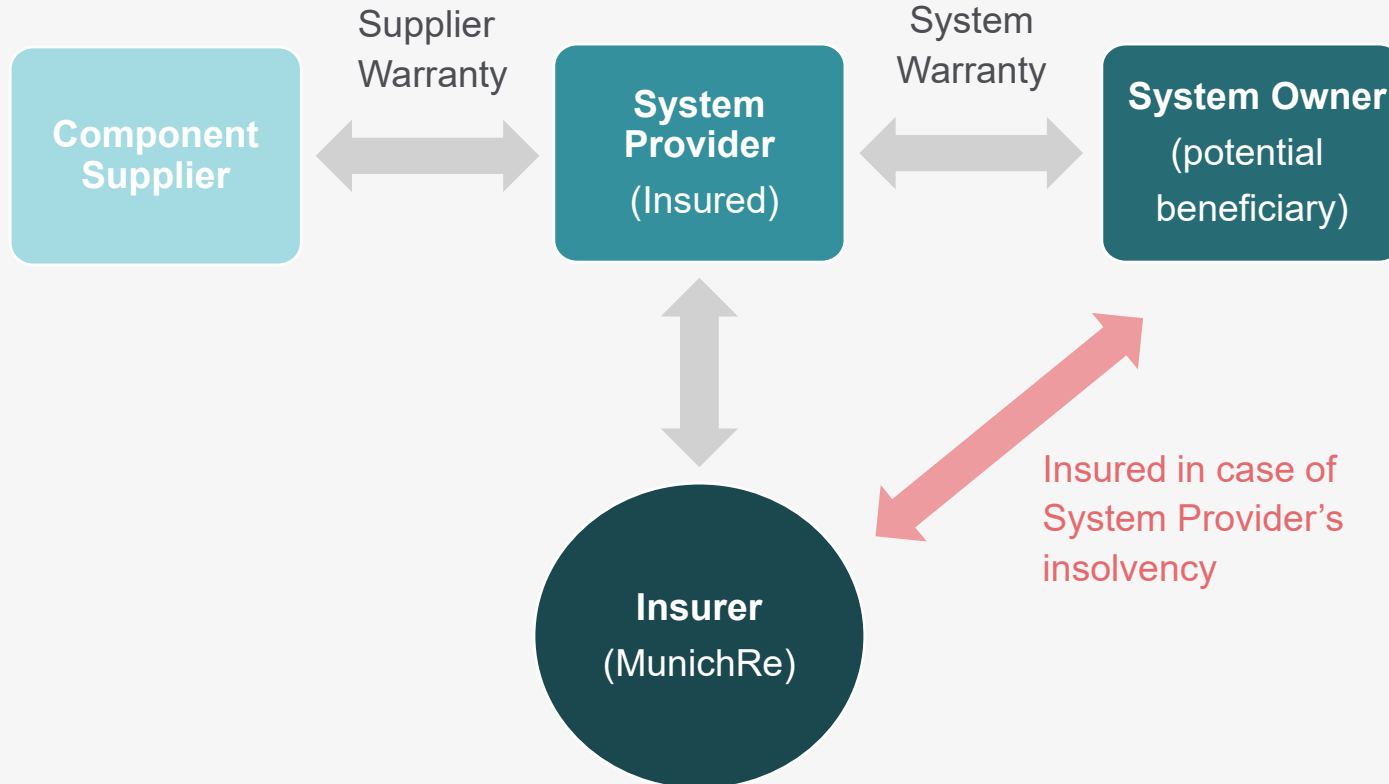


Value Proposition

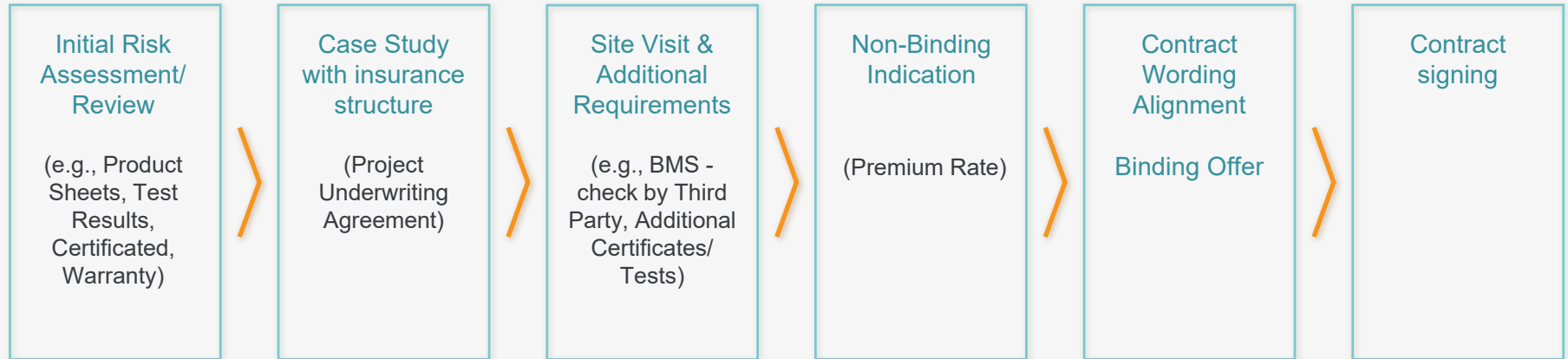
Long-term security for manufacturer during multi-year liability period

Add-on: insolvency protection

Warranty Parties involved and their relationship



Required steps to finalize a tailor-made insurance solution



In-house technical experts



Underwriting in Munich and in local branches



Detailed Pricing Model and Scenario Analysis



Thank you very much for your attention!



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Munich RE 